

MARCH 20, 2006

PROJECT PLATO

Valuation discussion materials

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# Agenda

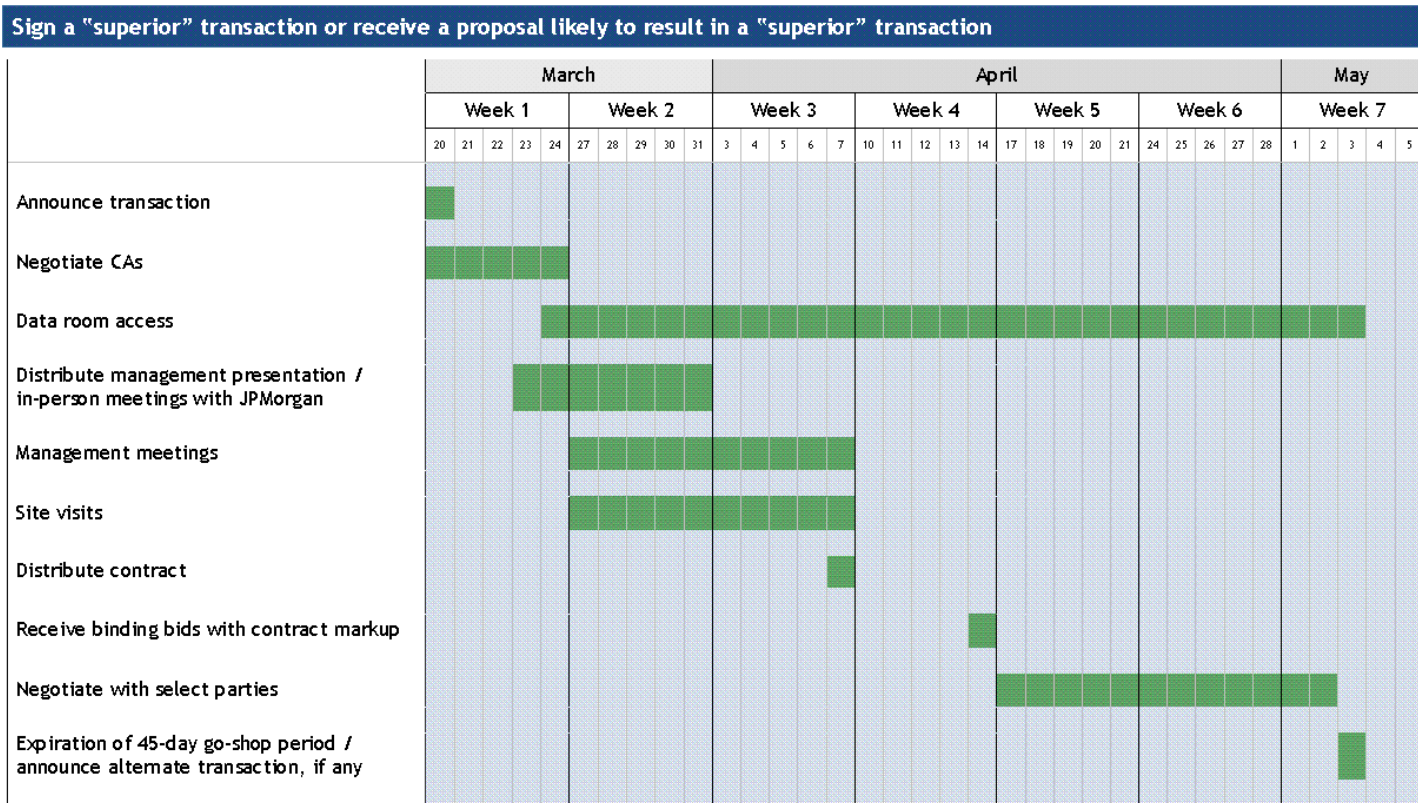
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## Transaction overview

TRANSACTION OVERVIEW

<b>Transaction type</b>		
	<ul style="list-style-type: none"> <li>100% cash acquisition; management-led buyout (MBO)             <ul style="list-style-type: none"> <li>Subject to 45 day go-shop period</li> </ul> </li> </ul>	
<b>Offer price per share</b>		
	<ul style="list-style-type: none"> <li>\$76.00 per share</li> <li>8.0% premium to current share price of \$70.36</li> <li>11.4% premium to 30-day average share price of \$68.25</li> <li>12.9% premium to 60-day average share price of \$67.35</li> </ul>	
<b>Implied enterprise value of \$3,623mm</b>		
	<ul style="list-style-type: none"> <li>16.9x EV/2006E EBITDA (based on upside case)</li> </ul>	
<b>Acquirer total equity contribution of \$1,400mm</b>		
	<b>Contributor</b>	<b>Source</b>
	Istithmar	New/Rollover
	Whitehall	New
	Colony	New
	Sol Kerzner	Rollover
	Butch Kerzner	Rollover
	The Related Companies	New
	Providence	New
<b>New funded debt financing of \$2,363mm</b>		
	<ul style="list-style-type: none"> <li>65% of total transaction value</li> <li>Max leverage of 78% total debt/EBITDA in 2007</li> <li>(EBITDA-capex)/interest coverage less than 1x until 2008</li> </ul>	

# Illustrative 45-day go-shop timetable



TRANSACTION OVERVIEW

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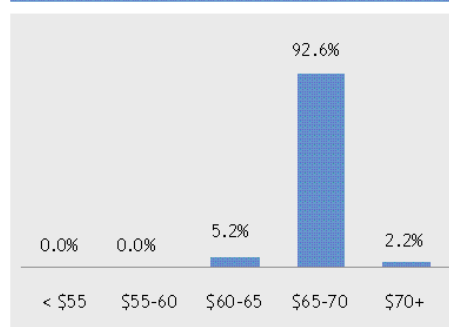
# Public market overview

## Trading summary (\$ millions, except per share data)

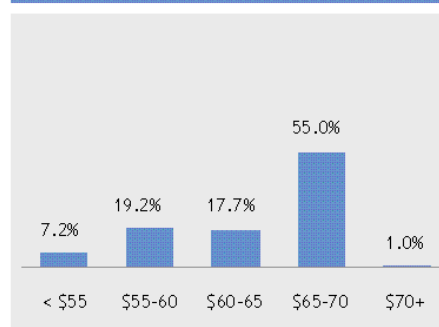
		Street		Upside Case		
		Metric <sup>3</sup>	Multiple	Metric	Multiple	
<b>Closing share price (3/17/06)</b>	<b>\$70.36</b>					
52-week intraday high (12/19/05)	\$70.69					
% of 52-week high	99.5%					
52-week intraday low (10/12/05)	\$52.49					
% over 52-week low	34.0%					
Diluted shares (mm) <sup>1</sup>	38.6					
<b>Equity value</b>	<b>\$2,717</b>					
Plus: Debt (as of 6/30/06) <sup>2</sup>	697					
Less: Cash (as of 6/30/06)	(35)					
<b>Firm value</b>	<b>\$3,379</b>					
		Firm value/EBITDA				
		2006E	\$229	14.8x	\$214	15.8x
		2007E	293	11.5	251	13.5
		2008E	NM	NM	330	10.2
		Price/Earnings				
		2006E	\$2.80	25.1x	\$2.78	25.3x
		2007E	3.37	20.9	2.73	25.8
		2008E	NM	NM	4.13	17.0
		Long-term growth		20.0%		

## Based on closing share price

### Last 3 months



### Last 6 months



### Last 12 months

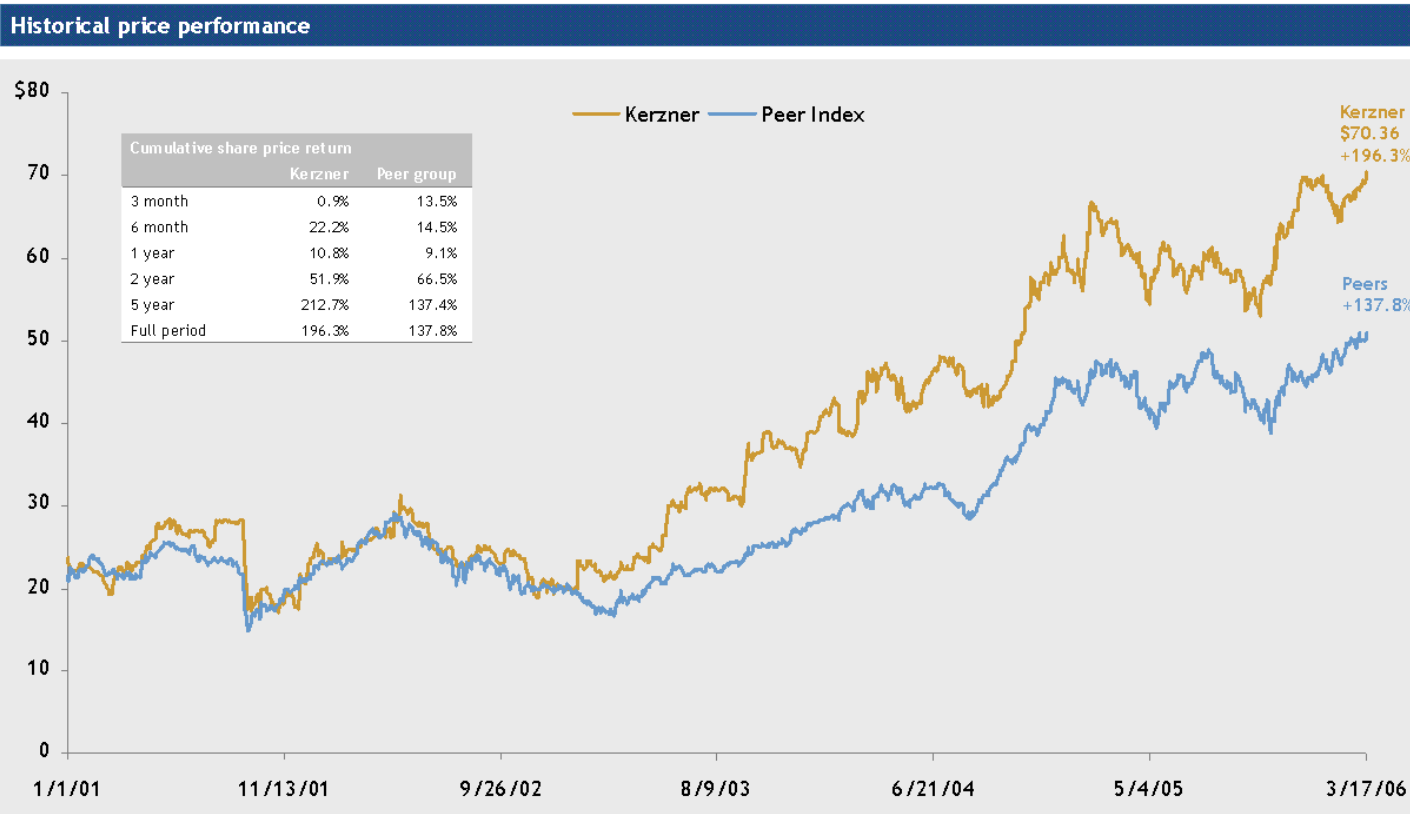


<sup>1</sup> \$230 million of converts treated as debt, includes incremental in-the-money dilution treated as equity (net shares settled)

<sup>2</sup> Does not include non-recourse Palmilla and Reethi Rah debt of \$164 million

<sup>3</sup> I/B/E/S median estimates as of 3/17/06

# Share price performance



Source: Tradeline as of 3/17/06

Note: Peer index (simple weighted) has been indexed to Kerzner price, includes MGM Mirage, Harrah's Entertainment, Wynn Resorts, Las Vegas Sands, Orient-Express Hotels, Gaylord Entertainment, Starwood Hotels & Resorts and Hilton Hotels



## Kerzner analyst commentary and stock price

Wall Street estimates (I/B/E/S)					
Revision date	Analyst (firm)	Recommendation	EPS estimate		12-month
			2006E	2007E	target price
2/22/2006	Joseph Greff (Bear Stearns)	Buy	\$2.11	\$3.21	\$75.00
2/20/2006	Lawrence Klatzkin (Jefferies & Co)	Buy	2.61	2.63	81.00
2/15/2006	Steven Kent (Goldman Sachs)	Hold	2.82	3.52	NA
2/13/2006	William Schmitt (CIBC)	Hold	2.80	3.90	71.00
12/7/2005	Marc Falcone (Deutsche Bank)	Buy	3.40	NA	79.00
<b>High</b>			<b>\$3.40</b>	<b>\$3.90</b>	<b>\$81.00</b>
<b>Low</b>			<b>\$2.11</b>	<b>\$2.63</b>	<b>\$71.00</b>
<b>Mean</b>			<b>\$2.75</b>	<b>\$3.32</b>	<b>\$76.50</b>
<b>Median</b>			<b>\$2.80</b>	<b>\$3.37</b>	<b>\$77.00</b>

Source: Equity research, I/B/E/S

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## Introduction

- We used the management Upside Case as the basis for our valuation analysis
  - The Upside Case includes certain projects that management believes are likely to occur
- For the purpose of the negotiations with the buyer, JPMorgan also created an Adjusted Upside Case:
  - 10% upside in 2006 on Atlantis, Paradise Island over management's Upside Case EBITDA projections
  - Management's upside case EBITDA projections for 2006 and 2007 are below I/B/E/S consensus street estimates
- However, management has informed us that they may be below budget for Paradise Island for Q1 2006

# Key operating assumptions

## Kerzner Base Case

- Atlantis, Phase III
  - Opens in 2007
  - Total capital expenditures of \$730mm
- Atlantis, PI (incl. Phase III) performance from 2006 to 2007 (when Phase III opens)
  - Average room rate grows 6.2% to \$298.76
  - Occupancy rate drops 1.8% to 80.3%
  - F&B per occupied room grows approx. 5% to \$270.90
  - Win/table/day grows 12.7% to \$3,172
  - Win/slot/day grows 14.6% to \$238
- Atlantis, the Palm, Dubai
  - Opens in 2009
  - Total development/construction costs of \$1.5bn
  - Year 1 key assumptions
    - Average room rate of \$313
    - Occupancy of 78%
    - 5,000 daily waterpark visitors
    - 1,863 daily entertainment village visitors
- Morocco
  - Opens in 2008
  - Total development/construction costs of \$300mm
  - Year 1 key assumptions
    - Average room rate of \$140
    - Occupancy of 60%
    - Win/table/day of \$1,967
    - Win/slot/day of \$131

## Kerzner Upside Case

- Kerzner Base Case plus the following:
  - Condotel development cost of \$400 million; 50/50 JV with Turnberry
  - \$45mm development of golf course on Athol Island completed in 2007
  - Development of Harborside - Phase II
  - Two villa expansion of Palmilla
  - Marginally more aggressive assumptions on casino revenues in Morocco
  - Cost synergy assumption of \$5mm in LBO analysis

## Adjusted Upside Case (created by JPMorgan)

- Kerzner Upside Case plus the following:
  - 10% upside on Atlantis, PI over management's Upside Case EBITDA projections in 2006
  - Based on analysis of Kerzner management budgets vs. actual property results in 2003, 2004 and 2005
  - Over the past three years, Kerzner has outperformed its 1-year forward budget by 12.4%
  - Management's upside case EBITDA projections for 2006 and 2007 are below I/B/E/S consensus street estimates
  - Kerzner Upside Case EBITDA growth in 2007 and thereafter

## Paradise Island land value

- 64.1 acres of undeveloped land
- Valued at \$2–6mm/acre with a 5% annual appreciation

## Projection cases

\$ millions, except per share data					
<b>Base Case</b>	2006E	2007E	2008E	2009E	2010E
<b>EBITDA</b>	\$214	\$254	\$305	\$345	\$366
<i>% growth</i>		18.5%	20.4%	13.0%	6.0%
<b>EPS</b>	\$2.78	\$2.79	\$3.52	\$4.52	\$5.20
<i>% growth</i>		0.2%	26.3%	28.5%	14.9%
<b>Upside Case</b>	2006E	2007E	2008E	2009E	2010E
<b>EBITDA</b>	\$214	\$251	\$330	\$381	\$404
<i>% growth</i>		17.3%	31.4%	15.3%	6.1%
<b>EPS</b>	\$2.78	\$2.73	\$4.13	\$5.47	\$6.21
<i>% growth</i>		(1.8%)	51.0%	32.5%	13.5%
<b>Adjusted Upside Case</b>	2006E	2007E	2008E	2009E	2010E
<b>EBITDA</b>	\$232	\$267	\$349	\$400	\$424
<i>% growth</i>		14.8%	30.7%	14.8%	6.0%
<b>EPS</b>	\$3.26	\$3.13	\$4.59	\$5.96	\$6.71
<i>% growth</i>		(3.9%)	46.7%	29.7%	12.6%
<b>I/B/E/S median<sup>1</sup></b>	2006E	2007E	2008E	2009E	2010E
<b>EBITDA</b>	\$229	\$293			
<i>% growth</i>		27.9%			
<b>EPS</b>	\$2.80	\$3.37			
<i>% growth</i>		20.4%			

<sup>1</sup> As of 3/17/06

# Valuation summary



VALUATION SUMMARY

Note: Valuation based on the Upside Case projections provided by management, sensitized for valuation assumptions

<sup>1</sup> Implied equity value discounted to 2006 using an estimated equity cost of capital of 12.5% (midpoint of sensitivity range)

<sup>2</sup> Assumes full consolidation of Palmilla & Reethi Rah EBITDA and debt; based on "GAAP EBITDA" as detailed in the EBITDA build-up in the appendix

<sup>3</sup> Based on "Adjusted cash EBITDA" as detailed in the EBITDA build-up in the appendix

<sup>4</sup> Represents the incremental value potential of the Adjusted Upside Case

<sup>5</sup> Assumed land value appreciation of 5% per year until sold in exit year

<sup>6</sup> Represents additional value potential from two additional large development projects over 10 years (see detail in appendix)

# Leveraged buyout analysis

## Assumptions

- Max leverage assumed to be 67% of transaction value
- Five-year hold period
- \$5 million of annual cost synergies
- Sponsor IRR threshold range of 18.0%–22.0%
- Management promote of 10% of terminal equity value in excess of initial equity contribution in the Upside Case; Promote level rises to 15% in the Adjusted Upside Case
- 8.25–8.75% cost of LBO debt
- Exit FV/EBITDA range of 11.5–13.5x on 2011E EBITDA
- \$140 million of transaction fees, including bond breakage costs as per Kerzner management guidance
- \$76mm Reethi Rah notes receivable monetized in 2008
- 64.1 acres of undeveloped land valued at \$2–6 million per acre with 5% annual value appreciation

## Summary results (equity value per share)

		Upside Case, 67% leverage			Adjusted Upside Case, 67% leverage			
		Exit FV/EBITDA multiple			Exit FV/EBITDA multiple			
	IRR:	11.5x	12.5x	13.5x	IRR:	11.5x	12.5x	13.5x
High Case <sup>1</sup>	18.0%	\$72.01	\$76.32	\$80.63	18.0%	\$75.11	\$79.56	\$84.02
	20.0%	68.59	72.74	76.88	20.0%	71.46	75.74	80.03
	22.0%	65.21	69.20	73.18	22.0%	67.87	71.98	76.09
Low Case <sup>2</sup>	18.0%	\$67.02	\$71.28	\$75.53	18.0%	\$70.22	\$74.62	\$79.02
	20.0%	63.83	67.93	72.02	20.0%	66.82	71.04	75.27
	22.0%	60.67	64.61	68.55	22.0%	63.45	67.51	71.57

VALUATION SUMMARY



Note: Analysis based on "Adjusted cash EBITDA" as detailed in the EBITDA build-up in the appendix

<sup>1</sup> "High Case" assumes high end of land value sensitivity range (\$6mm per acre) and low end of cost of LBO debt range (8.25%)

<sup>2</sup> "Low Case" assumes low end of land value sensitivity range (\$2mm per acre) and high end of cost of LBO debt range (8.75%)

## Discounted cash flow analysis

### Assumptions

- Ten year projection period
  - 3% revenue growth assumed each year after 2010 until 2015
  - EBITDA margin improvement of 0.25% assumed in each year after 2010 until 2015
- No synergies
- \$76mm Reethi Rah notes receivable monetized in 2008
- Estimate of developable Paradise Island land value added to enterprise value to derive implied equity value
  - 64.1 acres of undeveloped land valued at \$2–6 million per acre
- Perpetuity growth rate of 3.0%–3.5% on terminal year free cash flow
- WACC of 9.5–10.5%

### Summary results (equity value per share)

		Upside Case			Adjusted Upside Case			
		Terminal growth rate			Terminal growth rate			
		3.00%	3.25%	3.50%	WACC:	3.00%	3.25%	3.50%
High Case <sup>1</sup>	WACC:				9.50%	\$95.34	\$97.39	\$99.61
		\$88.62	\$90.51	\$92.56	10.00%	88.70	90.39	92.21
		82.46	84.02	85.70	10.50%	82.92	84.33	85.84
Low Case <sup>2</sup>	WACC:				9.50%	\$89.42	\$91.47	\$93.69
		\$82.70	\$84.59	\$86.64	10.00%	82.78	84.47	86.29
		76.54	78.10	79.78	10.50%	77.00	78.41	79.92

VALUATION SUMMARY



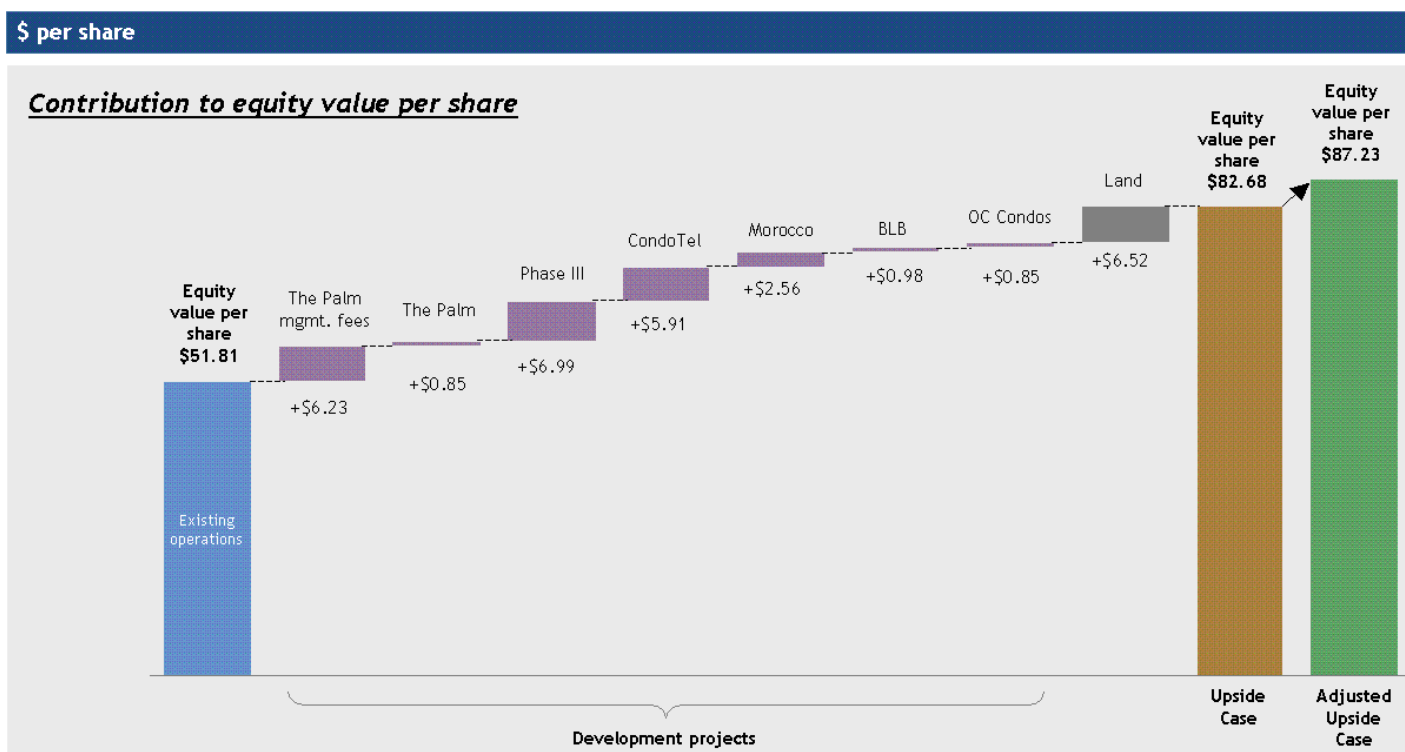
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<sup>2</sup> "Low Case" assumes low end of land value sensitivity range (\$2mm per acre)

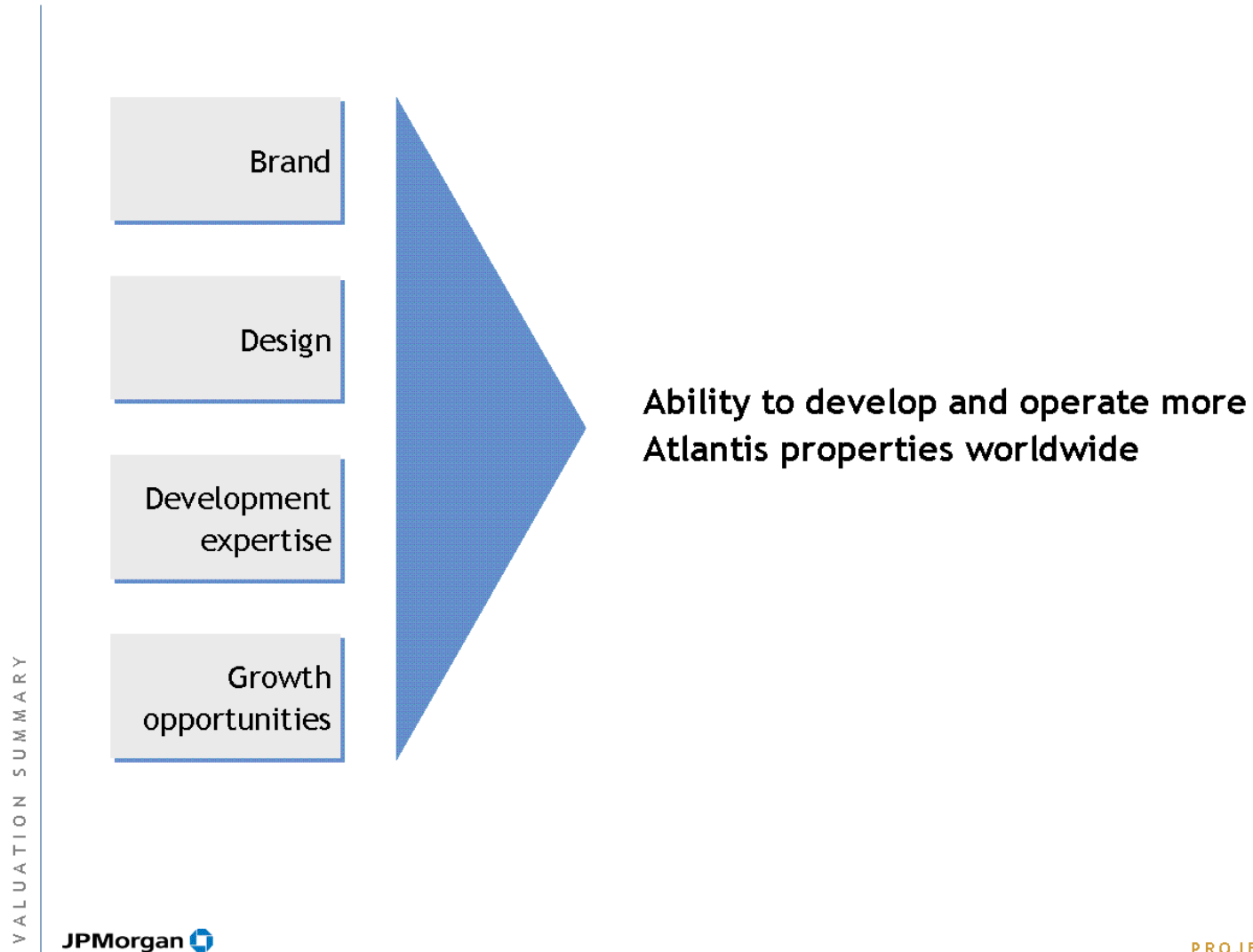


## Sum-of-the-parts analysis



Note: Detailed analysis located in the appendix; all metrics represent the midpoint of the assumed valuation range

## Franchise opportunities



## Key business risks

Hurricane	<ul style="list-style-type: none"><li>■ A material disruption in operations on Paradise Island would have a severe negative impact on Kerzner's operating performance</li></ul>
New supply	<ul style="list-style-type: none"><li>■ Impact of proposed Baha Mar development on Cable Beach may be significant</li><li>■ Demand for Atlantis, the Palm in light of plans for an additional 30 hotels on the Palm</li><li>■ Impact of proposed new supply in Massachusetts may be significant on Lincoln Park</li></ul>
Atlantis Phase III	<ul style="list-style-type: none"><li>■ Uncertainty around feasibility of projected casino and F&amp;B revenue per occupied room</li><li>■ Uncertainty around success of dolphin attraction</li><li>■ Uncertainty around demand for condotel units at projected prices</li><li>■ Condotel financing gets renegotiated in light of degradation of credit from LBO</li></ul>
Construction costs	<ul style="list-style-type: none"><li>■ Risks associated with escalating building materials and labor costs<ul style="list-style-type: none"><li>■ Vast majority of development budget in Dubai is not at fixed cost</li><li>■ Potential cost overruns at Lincoln Park and in Morocco</li></ul></li></ul>
Political	<ul style="list-style-type: none"><li>■ Future cooperation of Dubai government and other foreign jurisdictions where development is expected</li></ul>
Terrorism	<ul style="list-style-type: none"><li>■ Terrorist event in the U.S. could significantly impact leisure travel</li><li>■ Large destination resorts could be targets for terrorist organizations</li></ul>

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## Selected public market comparables

Market information								
Company	3/17/2006 share price	% of 52-week high	Equity Market value <sup>1</sup>	Total market cap <sup>2</sup>	Price/EPS <sup>3</sup>		Aggregate value/ EBITDA <sup>4</sup>	
					2006E	2007E	2006E	2007E
Las Vegas Sands Corp	\$50.50	87.0%	\$17,885.1	\$19,478.7	NM	NM	NM	NM
Starwood Hotels & Resorts <sup>5</sup>	67.02	99.8%	16,361.1	19,541.1	30.7	25.0	15.1	13.5
Harrah's Entertainment	74.77	93.8%	13,741.1	24,337.5	20.4	17.6	9.4	8.7
MGM Mirage	39.29	84.0%	11,184.3	23,455.7	21.1	17.2	9.9	9.0
Hilton Hotels <sup>6</sup>	23.94	91.9%	10,013.6	18,206.6	22.8	18.6	11.9	10.4
Wynn Resorts Ltd <sup>7</sup>	71.73	95.3%	7,138.8	9,237.5	NM	NM	NM	NM
Gaylord Entertainment <sup>8</sup>	45.33	92.6%	1,900.9	2,482.5	NM	NM	16.3	13.2
Orient Express Hotels	35.33	97.0%	1,408.1	1,966.4	27.2	20.4	14.4	11.8
<b>Average</b>			<b>\$9,954.1</b>	<b>\$14,838.3</b>	<b>24.4x</b>	<b>19.8x</b>	<b>12.8x</b>	<b>11.1x</b>
<b>Median</b>			<b>\$10,599.0</b>	<b>\$18,842.7</b>	<b>22.8x</b>	<b>18.6x</b>	<b>13.2x</b>	<b>11.1x</b>
<b>Gaming - median</b>			<b>\$12,462.7</b>	<b>\$21,467.2</b>	<b>20.7x</b>	<b>17.4x</b>	<b>9.6x</b>	<b>8.8x</b>
<b>Lodging - median</b>			<b>\$5,957.2</b>	<b>\$10,344.6</b>	<b>27.2x</b>	<b>20.4x</b>	<b>14.7x</b>	<b>12.5x</b>

<sup>1</sup> Includes common shares, common share equivalents (excluding options)

<sup>2</sup> Equals the sum of equity market value, minority interests, debt outstanding and preferred stock at liquidation preference

<sup>3</sup> Estimates for EPS are from equity research

<sup>4</sup> Aggregate value is total market capitalization less cash and cash equivalents. EBITDA estimates from analyst reports

<sup>5</sup> Starwood Hotels pro forma for announced transaction with Host Marriott

<sup>6</sup> Hilton Hotels pro forma for announced acquisition of Hilton plc assets

<sup>7</sup> Wynn Resorts pro forma for \$900 million sale of Macau casino rights

<sup>8</sup> Total debt as of 9/30/05 for Gaylord Entertainment excludes \$613 million associated with the Company's secured forward exchange contract

## Selected public market comparables (cont'd)

Credit information										
Company	3/17/2006 share price	Equity market value <sup>1</sup>	Total market cap <sup>2</sup>	Debt-to-total market capitalization	Debt+prfd/ total market capitalization	Debt-to-total book capitalization <sup>3</sup>	Debt/ LTM EBITDA	LTM EBITDA/ interest	Senior debt ratings Moody's/S&P	
Las Vegas Sands Corp	\$50.50	\$17,885.1	\$19,478.7	8.2%	8.2%	51.6%	3.8x	3.7x	B2/BB-	
Starwood Hotels & Resorts	67.02	16,361.1	19,541.1	16.3%	16.3%	36.8%	2.4	5.4	Baa3/BBB-	
Harrah's Entertainment	74.77	13,741.1	24,337.5	43.4%	43.4%	44.5%	3.8	4.0	Ba2/BB	
MGM Mirage	39.29	11,184.3	23,455.7	52.3%	52.3%	52.9%	4.3	2.7	NR/NR	
Hilton Hotels	23.94	10,013.6	18,206.6	45.0%	45.0%	75.1%	9.0	3.5	B2/B+	
Wynn Resorts Ltd	71.73	7,138.8	9,237.5	22.7%	22.7%	57.2%	NA	NA	B3/B	
Gaylord Entertainment	45.33	1,900.9	2,482.5	23.4%	23.4%	40.3%	5.5	1.5	Ba1/BB+	
Orient Express Hotels	35.33	1,408.1	1,966.4	28.2%	28.2%	44.8%	5.2	3.9	Baa3/BBB-	
<b>Average</b>				<b>29.9%</b>	<b>29.9%</b>	<b>50.4%</b>	<b>4.9x</b>	<b>3.5x</b>		
<b>Median</b>				<b>25.8%</b>	<b>25.8%</b>	<b>48.2%</b>	<b>4.3x</b>	<b>3.7x</b>		

<sup>1</sup> Includes common shares, common share equivalents (excluding options)

<sup>2</sup> Equals the sum of equity market value, minority interests, debt outstanding and preferred stock at liquidation preference. Does not include restricted cash

<sup>3</sup> Book capitalization equals the sum of debt outstanding, preferred stock at liquidation preference, minority interests and shareholders' equity

## Comparable precedent transactions

### Private and public - target transactions

Date announced	Acquirer / Target	Description of target	Size (mm)	Forward EBITDA multiple
1/30/2006	Colony Capital & Kingdom Hotels/ Fairmont Hotels & Resorts	Fairmont is a leading owner/operator of luxury hotels and resorts. Fairmont's managed portfolio consists of 87 luxury and first-class properties	3,900	15.8x
6/14/2005	Blackstone/Wyndham	Wyndham International offers upscale and luxury hotel and resort accommodations in the U.S., Canada, Mexico, the Caribbean, and Europe	3,240	12.6x
10/24/2004	Blackstone/Boca Resorts	Boca Resorts owns 5 luxury resorts and 4 golf clubs located in South Florida	1,184	11.8x
7/15/2004	Harrah's Entertainment/ Caesars Entertainment	Caesars Entertainment owns 22 properties on three continents, more than 25,000 hotel rooms, two million square feet of casino space and 50,000 employees.	9,440	8.5x
6/4/2004	MGM Mirage/Mandalay Resort Group	Mandalay Resort Group owns and operates 11 properties in Nevada as well as casino's in Mississippi, Illinois and Michigan	7,750	9.5x
2/12/2004	CNL Hospitality/KSL Recreation Corporation	KSL's portfolio consists of leading resorts in Hawaii, Arizona and other vacation destinations	2,160	13.1x
<b>Lodging - median</b>				<b>12.9x</b>
<b>Gaming - median</b>				<b>9.0x</b>

### Observations

- Kerzner is a blend of lodging and gaming
- Kerzner has a lower tax rate than most of its peers

# Sum-of-the-parts analysis – Upside Case

\$ millions, except per share data												
Existing operations		Development projects										
	Low	High	BLB		Phase III	Morocco		The Palm		50% of	50% of	CondoTel
			2007	2009	2008	Fees	The Palm	Fees	OC Condos	CondoTel	Fees	2008
<b>Paradise Island (excl. Phase III)</b>												
2006 E EBITDA	\$170	\$170										
Multiple	10.0x	11.0x										
<b>Enterprise value</b>	<b>\$1,701</b>	<b>\$1,872</b>										
<b>Ocean Club</b>												
2006 E EBITDA	\$13	\$13										
Multiple	14.0x	15.0x										
<b>Enterprise value</b>	<b>\$176</b>	<b>\$189</b>										
<b>Mohegan</b>												
PV of annuity	\$211	\$225										
Less: CT tax @ 7%	(15)	(16)										
<b>Enterprise value</b>	<b>\$196</b>	<b>\$210</b>										
<b>One &amp; Only</b>												
Gross O&O fees	\$24	\$24										
Less: Expenses	(13)	(13)										
Net O&O fees	\$11	\$11										
Multiple	18.0x	20.0x										
<b>Enterprise value</b>	<b>\$200</b>	<b>\$222</b>										
<b>Harborside</b>												
Fees	\$4	\$4										
Multiple	8.0x	10.0x										
<b>Enterprise value</b>	<b>\$33</b>	<b>\$41</b>										
<b>Corporate</b>												
2006 E adj. corp. expense	(\$38)	(\$38)										
Multiple	9.0x	10.0x										
<b>Enterprise value</b>	<b>(\$344)</b>	<b>(\$382)</b>										
<b>Equity earnings</b>												
Equity income	\$14	\$14										
Less: Palmilla equity earnings	(3)	(3)										
Adjusted equity earnings	\$11	\$11										
Multiple	20.0x	25.0x										
<b>Enterprise value</b>	<b>\$218</b>	<b>\$272</b>										
<b>Enterprise value</b>	<b>\$2,181</b>	<b>\$2,423</b>										
Less: Net debt	(355)	(355)										
Plus: Equity value of Palmilla	85	95										
<b>Equity value</b>	<b>\$1,911</b>	<b>\$2,163</b>										
Diluted shares <sup>1</sup>	39.3	39.3										
<b>Equity value per share</b>	<b>\$48.60</b>	<b>\$55.03</b>										
Plus: Undeveloped land	3.26	9.78										
Plus: Development projects	21.08	27.76										
<b>Equity value per share</b>	<b>\$72.94</b>	<b>\$92.56</b>										

Palmilla		
	Low	High
2006 E EBITDA	20	20
Multiple	14.0x	15.0x
Enterprise value	280	300
Less: Net debt	(110)	(110)
Equity value	\$170	\$190
% ownership	50.0%	50.0%
<b>Equity value</b>	<b>\$85</b>	<b>\$95</b>

Undeveloped land		
	Low	High
Acres (mm)	64.1	64.1
\$mm per acre	\$2	\$6
<b>Total value</b>	<b>\$128</b>	<b>\$385</b>
Diluted shares	39.3	39.3
<b>Equity value per share</b>	<b>\$3.26</b>	<b>\$9.78</b>

Development projects total		
	Low	High
<b>Enterprise value</b>	<b>\$21.08</b>	<b>\$27.76</b>

Development project valuation ranges				
	EBITDA multiple		Discount rate	
	Low	High	Low	High
Mohegan			11.5%	13.5%
BLB	7.5x	8.5x	11.5%	13.5%
Phase III	10.0x	11.0x	11.5%	13.5%
Morocco	8.0x	9.0x	11.5%	13.5%
Morocco Fees	13.0x	15.0x	11.5%	13.5%
The Palm	9.5x	10.5x	11.5%	13.5%
The Palm Fees	13.0x	15.0x	11.5%	13.5%
OC Condos			11.5%	13.5%
CondoTel			11.5%	13.5%
CondoTel Fees	9.5x	10.0x	11.5%	13.5%
Land (\$ per acre)	\$2.0	\$6.0		

APPENDIX



Note: Development projects valuation multiples represents the midpoint of each project's assumed valuation range

<sup>1</sup> Based on the midpoint of the valuation range



# Sum-of-the-parts analysis – Adjusted Upside Case

\$ millions, except per share data												
Existing operations		Development projects										
	Low	High		BLB	Phase III	Morocco	Morocco Fees	The Palm	The Palm Fees	50% of OC Condos	50% of CondoTel	CondoTel Fees
			First stabilized year	2007	2009	2008	2008	2009	2009	2009	2009	2008
<b>Paradise Island (excl. Phase III)</b>												
2006 E EBITDA	\$187	\$187	EBITDA	\$75	\$103	\$34	\$6	\$141	\$24			\$24
Multiple	10.0x	11.0x	Multiple	8.0x	10.5x	8.5x	14.0x	10.0x	14.0x			9.8x
<b>Enterprise value</b>	<b>\$1,872</b>	<b>\$2,059</b>	<b>Enterprise value</b>	<b>\$597</b>	<b>\$1,080</b>	<b>\$290</b>	<b>\$80</b>	<b>\$1,413</b>	<b>\$329</b>			<b>\$238</b>
			Less: Project net debt	(433)	(711)	(152)	0	(1,124)	0			0
<b>2006 E EBITDA</b>	<b>\$14</b>	<b>\$14</b>	<b>Equity value</b>	<b>\$164</b>	<b>\$369</b>	<b>\$138</b>	<b>\$80</b>	<b>\$289</b>	<b>\$329</b>			<b>\$238</b>
Multiple	14.0x	15.0x	Discount years	0.5	2.5	1.5	1.5	2.5	2.5			1.5
<b>Enterprise value</b>	<b>\$194</b>	<b>\$208</b>	Discount rate	12.5%	12.5%	12.5%	12.5%	12.5%	12.5%			12.5%
			<b>Present value of equity</b>	<b>\$154</b>	<b>\$275</b>	<b>\$116</b>	<b>\$67</b>	<b>\$215</b>	<b>\$245</b>	<b>\$33</b>	<b>\$75</b>	<b>\$199</b>
<b>Mohegan</b>			Percentage ownership	38%	100%	50%	100%	50%	100%	100%	100%	100%
PV of annuity	\$211	\$225	<b>Pro rata equity value</b>	<b>\$58</b>	<b>\$275</b>	<b>\$58</b>	<b>\$67</b>	<b>\$108</b>	<b>\$245</b>	<b>\$33</b>	<b>\$75</b>	<b>\$199</b>
Less: CT tax @ 7%	(15)	(16)	PV of remaining funding	(19)	0	(24)	0	(74)	0	0	(41)	0
<b>Enterprise value</b>	<b>\$196</b>	<b>\$210</b>	<b>Net equity value</b>	<b>\$38</b>	<b>\$275</b>	<b>\$34</b>	<b>\$67</b>	<b>\$33</b>	<b>\$245</b>	<b>\$33</b>	<b>\$34</b>	<b>\$199</b>
			Diluted shares	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5
<b>One &amp; Only</b>			<b>Equity value per share (midpoint)</b>	<b>\$0.97</b>	<b>\$6.96</b>	<b>\$0.85</b>	<b>\$1.70</b>	<b>\$0.84</b>	<b>\$6.19</b>	<b>\$0.84</b>	<b>\$0.85</b>	<b>\$5.03</b>
Gross O&O fees	\$24	\$24	<b>Low</b>	<b>\$0.63</b>	<b>\$5.86</b>	<b>\$0.66</b>	<b>\$1.55</b>	<b>\$0.13</b>	<b>\$5.63</b>	<b>\$0.84</b>	<b>\$0.83</b>	<b>\$4.84</b>
Less: Expenses	(13)	(13)	<b>High</b>	<b>\$1.31</b>	<b>\$8.10</b>	<b>\$1.05</b>	<b>\$1.84</b>	<b>\$1.58</b>	<b>\$6.79</b>	<b>\$0.85</b>	<b>\$0.86</b>	<b>\$5.23</b>
Net O&O fees	\$11	\$11										
Multiple	18.0x	20.0x										
<b>Enterprise value</b>	<b>\$200</b>	<b>\$222</b>										
<b>Harborside</b>												
Fees	\$4	\$4										
Multiple	8.0x	10.0x										
<b>Enterprise value</b>	<b>\$33</b>	<b>\$41</b>										
<b>Corporate</b>												
2006 E adj. corp. expense	(\$38)	(\$38)										
Multiple	9.0x	10.0x										
<b>Enterprise value</b>	<b>(\$344)</b>	<b>(\$382)</b>										
<b>Equity earnings</b>												
Equity income	\$14	\$14										
Less: Palmilla equity earnings	(3)	(3)										
Adjusted equity earnings	\$11	\$11										
Multiple	20.0x	25.0x										
<b>Enterprise value</b>	<b>\$218</b>	<b>\$272</b>										
<b>Enterprise value</b>	<b>\$2,368</b>	<b>\$2,629</b>										
Less: Net debt	(355)	(355)										
Plus: Equity value of Palmilla	85	95										
<b>Equity value</b>	<b>\$2,098</b>	<b>\$2,369</b>										
Diluted shares <sup>1</sup>	39.5	39.5										
<b>Equity value per share</b>	<b>\$53.09</b>	<b>\$59.95</b>										
Plus: Undeveloped land	3.24	9.73										
Plus: Development projects	20.97	27.61										
<b>Equity value per share</b>	<b>\$77.31</b>	<b>\$97.29</b>										

Palmilla		
	Low	High
2006 E EBITDA	20	20
Multiple	14.0x	15.0x
Enterprise value	280	300
Less: Net debt	(110)	(110)
Equity value	\$170	\$190
% ownership	50.0%	50.0%
<b>Equity value</b>	<b>\$85</b>	<b>\$95</b>

Undeveloped land		
	Low	High
Acres (mm)	64.1	64.1
\$/mm per acre	\$2	\$6
<b>Total value</b>	<b>\$128</b>	<b>\$385</b>
Diluted shares	39.5	39.5
<b>Equity value per share</b>	<b>\$3.24</b>	<b>\$9.73</b>

Development projects total		
	Low	High
<b>Enterprise value</b>	<b>\$20.97</b>	<b>\$27.61</b>

Development project valuation ranges				
	EBITDA multiple		Discount rate	
	Low	High	Low	High
Mohegan			11.5%	13.5%
BLB	7.5x	8.5x	11.5%	13.5%
Phase III	10.0x	11.0x	11.5%	13.5%
Morocco	8.0x	9.0x	11.5%	13.5%
Morocco Fees	13.0x	15.0x	11.5%	13.5%
The Palm	9.5x	10.5x	11.5%	13.5%
The Palm Fees	13.0x	15.0x	11.5%	13.5%
OC Condos			11.5%	13.5%
CondoTel			11.5%	13.5%
CondoTel Fees	9.5x	10.0x	11.5%	13.5%
Land (\$ per acre)	\$2.0	\$6.0		

APPENDIX

## Financial buyer cost synergy analysis

Cost synergies opportunities (\$ thousands)			
Corporate salaries	2006E budget <sup>1</sup>	Synergies %	Synergies - \$
Corporate	\$4,860	-	-
Executive bonus plan	3,750	(100.0%)	(3,750)
Finance, accounting and legal	5,463	-	-
Public relations	1,902	(33.0%)	(628)
Human resources	1,860	-	-
Additional	-	-	(945)
<b>Total</b>	<b>\$17,835</b>		<b>\$5,000</b>

<sup>1</sup> Source: Kerzner management

## Paradise Island land

### Kerzner's total usable, undeveloped land on Paradise Island

	Acres
Main Club Med (including Option land)	39.4
Lot 1 (Hart House)	0.5
Lot 2,3 + (Mcweeney House)	1.8
West of Phase III (formerly Club Med)	41.7
South of Phase III (Trailer park and Helipad)	8.5
Hurricane Hole (excluding Marina)	7.1
East of Riu on Beach (Parcels F & E)	6
PI Colony Lot East of Car Park structure	0.8
<b>Total acreage</b>	<b>64.1</b>

Source: Kerzner management

### Comparable transactions

	Acres	\$mm	\$mm/acre
Melk Property - beachfront, adjacent to Ocean Club Estates	7.5	\$15.0	\$2.0
Hurricane Hole Marina	7.0	14.0	2.0 <sup>1</sup>
Ocean Club Condo Property	9.0	18.0	2.0
Club Med (adjacent to Phase III)	41.0	40.0	1.0
<b>Weighted average</b>			<b>\$1.4</b>

Source: Kerzner management

<sup>1</sup> Hurricane Hole transaction included a marina with \$1mm of annual EBITDA. Total transaction value of \$24mm assumes a 10x purchase multiple for marina

## Potential value from additional development projects (value not reflected in valuation analyses on page 12)

### Additional Atlantis developments (Analysis assumes 100% probability of success)

	Atlantis resort	Management fees	
Assumed opening day	1/1/09	1/1/09	
EBITDA	\$141	\$24	
Multiple	10.0x	14.0x	
Enterprise value	1,413	329	
Less: Net debt held at project	(1,124)	0	
Equity value	\$289	\$329	
Discount period	2.5	2.5	
Equity cost of capital	12.5%	12.5%	
PV of Equity	215	245	
Percentage ownership	50%	100%	
Owned equity value	\$108	\$245	
Less: Present value of remaining funding	(74)	0	
<b>Net equity value at 6/30/06</b>	<b>\$33</b>	<b>\$245</b>	
<b>Total equity value at 6/30/06</b>		<b>\$278</b>	
	6/30/06E	2013E	2017E
Equity value <sup>1</sup>	\$278	\$347	\$391
Discount period		7.5	11.5
Equity cost of capital		12.5%	12.5%
<b>Present value of Atlantis projects</b>		<b>\$143</b>	<b>\$101</b>
<b>Total additional equity value</b>			<b>\$244</b>
Diluted shares (current)			38.6
<b>Total additional equity value per share</b>			<b>\$6.33</b>

<sup>1</sup> Equity value of additional Atlantis resorts grown by inflation

### Proposed Singapore development (Analysis assumes 25% probability of success)

	Singapore resort
Assumed opening day	1/1/09
EBITDA	\$375
Multiple	10.0x
Enterprise value	\$3,750
Less: project cost	(3,000)
Equity value	\$750
Discount period	2.5
Equity cost of capital	12.5%
PV of Equity	\$559
Probability of success	25%
Prob. weighted PV of Equity	\$140
Percentage ownership	60%
<b>Net equity value at 6/30/06</b>	<b>\$84</b>
Diluted shares (current)	38.6
<b>Total additional equity value per share</b>	<b>\$2.17</b>

## EBITDA build-up – Upside Case

\$ millions											
	2004A	2005A	'06Q1	'06Q2	'06Q3	'06Q4	2006E	2007E	2008E	2009E	2010E
<b>EBITDA:</b>											
Paradise Island	144	162	57	55	34	25	170	143	172	182	191
Ocean Club	10	12	5	4	2	2	13	13	14	14	15
Phase III	2	2	2	2	2	2	9	74	93	103	107
Paradise Island	156	176	64	61	37	29	191	231	278	299	312
CondoTel	0	0	0	0	0	0	0	0	21	23	24
CondoTel Fees	0	0	0	0	0	0	0	0	0	0	0
Harborside Fees	3	4	1	1	1	1	4	4	3	4	4
The Palm	0	0	0	1	1	1	2	4	4	24	26
Dome	0	0	0	0	0	0	0	0	0	0	0
UK Gaming	(2)	(5)	(2)	(2)	(1)	(2)	(7)	(4)	(2)	0	0
Mohegan	37	39	9	9	10	10	39	37	38	39	40
Catskills	0	0	0	0	0	0	0	0	0	0	0
Morocco	0	0	0	0	0	0	0	1	1	7	9
O&O Management Fees	14	18	8	5	3	8	24	23	26	29	30
O&O Development Fees	1	(0)	(0)	0	0	0	0	1	1	0	0
<b>Total Segment EBITDA</b>	<b>210</b>	<b>233</b>	<b>80</b>	<b>74</b>	<b>52</b>	<b>47</b>	<b>254</b>	<b>296</b>	<b>371</b>	<b>425</b>	<b>446</b>
Corporate Expenses	(29)	(27)	(8)	(8)	(8)	(8)	(31)	(33)	(34)	(40)	(42)
New Project Expenses	(4)	(9)	(2)	(2)	(2)	(1)	(7)	(5)	(5)	(5)	(5)
Corp. Stock Comp Amort.	(2)	(3)	(4)	(4)	(4)	(4)	(18)	(16)	(19)	(17)	(17)
O&O Expenses	(14)	(13)	(3)	(3)	(3)	(3)	(13)	(14)	(15)	(16)	(16)
Corporate and O&O Expenses	(49)	(52)	(18)	(18)	(18)	(16)	(69)	(68)	(73)	(77)	(80)
Minority Interest	(2)	(2)	(1)	(0)	(0)	(1)	(2)	(4)	(5)	(6)	(7)
<b>Adjusted consolidated EBITDA</b>	<b>160</b>	<b>179</b>	<b>62</b>	<b>56</b>	<b>34</b>	<b>31</b>	<b>183</b>	<b>225</b>	<b>294</b>	<b>341</b>	<b>359</b>
<b>EBITDA adjustments<sup>1</sup></b>											
<b>Adjusted cash EBITDA</b>											
Plus: Corp. Stock Comp. Amort.	2	3	4	4	4	4	18	16	19	17	17
Plus: Equity earnings, Net	2	12	6	2	0	5	14	10	17	22	27
<b>Cash EBITDA</b>	<b>163</b>	<b>194</b>	<b>72</b>	<b>63</b>	<b>39</b>	<b>40</b>	<b>214</b>	<b>251</b>	<b>330</b>	<b>381</b>	<b>404</b>
Plus: Non-recurring adjustments	(15)	(75)	(6)	9	11	12	26	34	11	(3)	0
Plus: Land sales	0	0	0	0	0	0	0	5	5	0	0
<b>Adjusted cash EBITDA</b>	<b>148</b>	<b>120</b>	<b>66</b>	<b>72</b>	<b>50</b>	<b>52</b>	<b>240</b>	<b>290</b>	<b>347</b>	<b>378</b>	<b>404</b>
<b>GAAP EBITDA</b>											
Plus: Corp. Stock Comp. Amort.	2	3	4	4	4	4	18	16	19	17	17
Plus: Equity earnings, Net	2	12	6	2	0	5	14	10	17	22	27
Plus: Palmilla EBITDA	0	0	5	5	5	5	20	21	22	23	24
Plus: Reethi Rah EBITDA	0	(2)	2	2	2	2	9	10	11	12	13
Less: Palmilla equity earnings	6	(0)	(2)	(1)	1	(1)	(3)	(3)	(5)	(5)	(8)
Less: Reethi Rah equity earnings	0	7	0	4	4	1	9	8	7	6	5
<b>GAAP EBITDA</b>	<b>169</b>	<b>200</b>	<b>77</b>	<b>73</b>	<b>51</b>	<b>48</b>	<b>249</b>	<b>288</b>	<b>365</b>	<b>416</b>	<b>437</b>

<sup>1</sup> Adjustments made to "Adjusted consolidated EBITDA"

# EBITDA build-up – Adjusted Upside Case

10% upside on Atlantis, Paradise Island and Ocean Club over management's Upside Case EBITDA projections

\$ millions											
	2004A	2005A	'06Q1	'06Q2	'06Q3	'06Q4	2006E	2007E	2008E	2009E	2010E
<b>EBITDA:</b>											
Paradise Island	144	162	63	60	37	27	187	157	189	200	210
Ocean Club	10	12	5	5	2	2	14	14	15	16	16
Phase III	2	2	2	2	2	2	9	74	93	103	107
Paradise Island	156	176	70	67	41	31	210	246	297	319	333
CondoTel	0	0	0	0	0	0	0	0	21	23	24
CondoTel Fees	0	0	0	0	0	0	0	0	0	0	0
Harborside Fees	3	4	1	1	1	1	4	4	3	4	4
The Palm	0	0	0	1	1	1	2	4	4	24	26
Dome	0	0	0	0	0	0	0	0	0	0	0
UK Gaming	(2)	(5)	(2)	(2)	(1)	(2)	(7)	(4)	(2)	0	0
Mohegan	37	39	9	9	10	10	39	37	38	39	40
Catskills	0	0	0	0	0	0	0	0	0	0	0
Morocco	0	0	0	0	0	0	0	1	1	7	9
O&O Management Fees	14	18	8	5	3	8	24	23	26	29	30
O&O Development Fees	1	(0)	(0)	0	0	0	0	1	1	0	0
<b>Total Segment EBITDA</b>	<b>210</b>	<b>233</b>	<b>86</b>	<b>80</b>	<b>55</b>	<b>50</b>	<b>272</b>	<b>312</b>	<b>390</b>	<b>445</b>	<b>467</b>
Corporate Expenses	(29)	(27)	(8)	(8)	(8)	(8)	(31)	(33)	(34)	(40)	(42)
New Project Expenses	(4)	(9)	(2)	(2)	(2)	(1)	(7)	(5)	(5)	(5)	(5)
Corp. Stock Comp Amort.	(2)	(3)	(4)	(4)	(4)	(4)	(18)	(16)	(19)	(17)	(17)
O&O Expenses	(14)	(13)	(3)	(3)	(3)	(3)	(13)	(14)	(15)	(16)	(16)
Corporate and O&O Expenses	(49)	(52)	(18)	(18)	(18)	(16)	(69)	(68)	(73)	(77)	(80)
Minority Interest	(2)	(2)	(1)	(0)	(0)	(1)	(2)	(4)	(5)	(6)	(7)
<b>Adjusted consolidated EBITDA</b>	<b>160</b>	<b>179</b>	<b>68</b>	<b>62</b>	<b>38</b>	<b>33</b>	<b>201</b>	<b>240</b>	<b>312</b>	<b>361</b>	<b>380</b>
<b>EBITDA adjustments<sup>1</sup></b>											
<b>Adjusted cash EBITDA</b>											
Plus: Corp. Stock Comp. Amort.	2	3	4	4	4	4	18	16	19	17	17
Plus: Equity earnings, Net	2	12	6	2	0	5	14	10	17	22	27
<b>Cash EBITDA</b>	<b>179</b>	<b>212</b>	<b>78</b>	<b>69</b>	<b>42</b>	<b>43</b>	<b>232</b>	<b>267</b>	<b>349</b>	<b>400</b>	<b>424</b>
Plus: Non-recurring adjustments	(15)	(75)	(6)	9	11	12	26	34	11	(3)	0
Plus: Land sales	0	0	0	0	0	0	0	5	5	0	0
<b>Adjusted cash EBITDA</b>	<b>163</b>	<b>137</b>	<b>72</b>	<b>78</b>	<b>53</b>	<b>55</b>	<b>258</b>	<b>306</b>	<b>365</b>	<b>397</b>	<b>424</b>
<b>GAAP EBITDA</b>											
Plus: Corp. Stock Comp. Amort.	2	3	4	4	4	4	18	16	19	17	17
Plus: Equity earnings, Net	2	12	6	2	0	5	14	10	17	22	27
Plus: Palmilla EBITDA	0	0	5	5	5	5	20	21	22	23	24
Plus: Reethi Rah EBITDA	0	(2)	2	2	2	2	9	10	11	12	13
Less: Palmilla equity earnings	6	(0)	(2)	(1)	1	(1)	(3)	(3)	(5)	(5)	(8)
Less: Reethi Rah equity earnings	0	7	0	4	4	1	9	8	7	6	5
<b>GAAP EBITDA</b>	<b>184</b>	<b>217</b>	<b>84</b>	<b>79</b>	<b>55</b>	<b>50</b>	<b>268</b>	<b>303</b>	<b>384</b>	<b>436</b>	<b>457</b>

<sup>1</sup> Adjustments made to "Adjusted consolidated EBITDA"

## WACC analysis

### WACC calculation

Risk free rate	4.67%
Unlevered Beta	1.30
Levered Beta	1.75
Equity risk premium	4.24%
Cost of equity (Re)	12.09%
Pre-tax cost of debt (YTW) (Rd)	6.55%
Effective tax rate	0.0%
Post-tax cost of debt	6.55%
Target debt/total capital	35.0%
Target debt/equity	53.8%
<b>WACC</b>	<b>10.15%</b>
<b>WACC (rounded)</b>	<b>10.20%</b>
Leverage (% of TMC)	35.0%
Debt	35.0
Equity	65.0
<b>Debt/equity</b>	<b>53.8%</b>

### Estimated peer beta analysis

Company	Predicted beta	Total debt	Equity mkt. cap	Debt/capital	Tax rate	Unlevered beta
MGM Mirage	1.50	\$12,271	11,184	52%	35%	1.12
Harrah's Entertainment	1.25	10,596	13,741	44%	35%	0.97
Wynn Resorts	1.75	NM	NM	NM	NM	NM
Las Vegas Sands	1.60	NM	NM	NM	NM	NM
Gaylord Entertainment	1.50	582	1,901	23%	35%	1.30
Orient Express Hotels	1.50	558	1,408	28%	35%	1.27
Starwood Hotels & Resorts	1.25	3,180	16,361	16%	35%	1.13
Hilton Hotels	1.25	8,193	10,014	45%	35%	0.97
<b>Mean</b>	<b>1.45</b>	<b>5,897</b>	<b>9,102</b>	<b>35%</b>	<b>35%</b>	<b>1.13</b>
<b>Median</b>	<b>1.50</b>	<b>5,687</b>	<b>10,599</b>	<b>36%</b>	<b>35%</b>	<b>1.12</b>

### WACC sensitivity by beta and cost of debt

		Cost of debt				
		6.05%	6.30%	6.55%	6.80%	7.05%
Beta	1.50	9.29%	9.37%	9.46%	9.55%	9.64%
	1.75	9.98%	10.06%	10.15%	10.24%	10.33%
	2.00	10.67%	10.75%	10.84%	10.93%	11.02%

## Value of NOLs

- Kerzner has \$279.8mm of U.S. NOLs outstanding in its Kerzner International North America, Inc. (“KINA”) subsidiary
  - \$0.5mm are restricted in use
  - \$279.3mm are unrestricted
- In a change of control transaction, Kerzner’s NOLs will be subject to certain restrictions
  - Limit on using more than (4.36% \* equity value of KINA) of NOLs in any given year
- Only exception is that if Kerzner sells any assets within KINA where the sale price is greater than the basis, Kerzner may be able to utilize the NOLs without limitation to shield any capital gains



## Kerzner model – Key drivers

	2004A	2005A	2006E	2007E	2008E	2009E	2010E
Room Margin	78.1%	79.0%	78.8%	78.6%	78.8%	78.8%	78.8%
% growth	0.2%	0.8%	(0.2%)	(0.1%)	0.1%	(0.0%)	0.0%
RevPAR	\$207.00	\$221.09	\$230.76	\$239.89	\$255.67	\$269.02	\$279.77
% growth	2.9%	6.8%	4.4%	4.0%	6.6%	5.2%	4.0%
ADR	\$257.06	\$271.52	\$281.20	\$298.76	\$316.32	\$328.80	\$341.94
% growth	2.1%	5.6%	3.6%	6.2%	5.9%	3.9%	4.0%
Occupancy	80.5%	81.4%	82.1%	80.3%	80.8%	81.8%	81.8%
% growth	0.7%	0.9%	0.6%	(1.8%)	0.5%	1.0%	0.0%
Phase I # of Rooms	1,116	1,116	1,116	1,116	1,116	1,116	1,116
Phase II # of Rooms	1,201	1,201	1,201	1,201	1,201	1,201	1,201
Phase III # of Rooms				600	600	600	600
Total Rooms	2,317	2,317	2,317	2,917	2,917	2,917	2,917
Win/Table/Day	\$2,636	\$2,788	\$2,814	\$3,172	\$3,452	\$3,587	\$3,694
% growth	(12.0%)	5.8%	0.9%	12.7%	8.8%	3.9%	3.0%
Slot Win/Day	\$177	\$213	\$208	\$238	\$258	\$268	\$276
% growth	8.4%	20.6%	(2.5%)	14.6%	8.2%	4.0%	3.0%
<u>% of revenue</u>							
Food	72.4%	71.5%	72.2%	72.2%	72.2%	72.2%	72.2%
Beverage	26.2%	26.9%	26.8%	26.7%	26.8%	26.8%	26.8%
Food COGS	27.9%	27.8%	27.7%	27.8%	27.7%	27.7%	27.7%
Beverage COGS	19.8%	18.9%	18.9%	18.9%	18.9%	18.9%	18.9%
Payrol & related	32.3%	31.8%	31.7%	31.7%	31.7%	31.7%	31.7%
Telephone expense	40.6%	32.3%	33.7%	40.9%	40.6%	40.7%	40.7%
F&B margin	29.9%	29.7%	30.9%	30.9%	30.9%	30.9%	30.9%
% growth	10.9%	(0.5%)	4.1%	(0.3%)	0.3%	(0.0%)	0.0%
F&B/occupied room night	\$189.33	\$207.71	\$257.93	\$270.90	\$284.38	\$298.60	\$313.53
% growth	6.6%	9.7%	24.2%	5.0%	5.0%	5.0%	5.0%
Food/occupied room night	\$137.03	\$148.54	\$186.10	\$195.60	\$205.18	\$215.45	\$226.22
% growth	6.9%	8.4%	25.3%	5.1%	4.9%	5.0%	5.0%
Beverage/occupied room night	\$49.52	\$55.79	\$69.01	\$72.35	\$76.09	\$79.89	\$83.88
% growth	5.1%	12.7%	23.7%	4.8%	5.2%	5.0%	5.0%
Telephone/occupied room night	\$13.18	\$10.86	\$11.17	\$11.39	\$11.85	\$12.20	\$12.56