

# Discussion materials

Project Fresh

July 15, 2013

Passion to Perform

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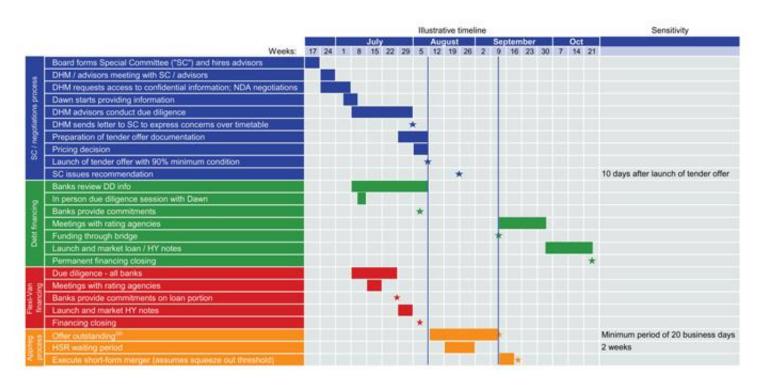
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# Illustrative timeline



Tender offer process - assumes no cooperation from Dawn

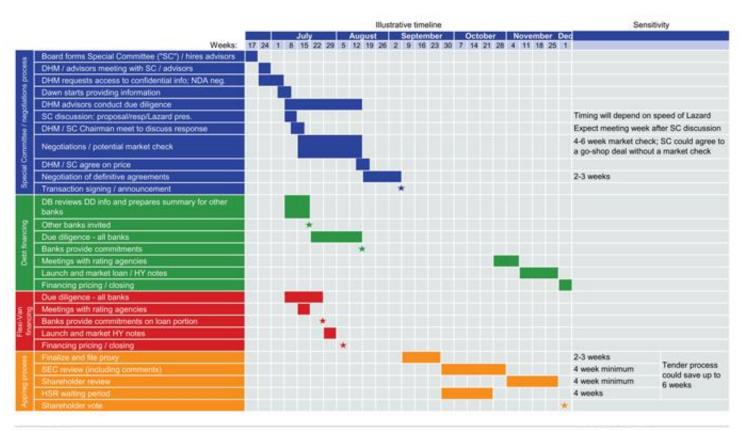


Deutsche Bank Corporate Banking & Securities (a) May be extended in connection with a litigation settlement: in that case, can close Flexi-Van financing into escrow.

## Illustrative timeline

Proxy process





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\$1,907



### Transaction assumptions

Purchase price	13.00
Total diluted shares outs.	90.6
Equity value	\$1,177
Net debt	389
TEV	\$1,566
LTM 6/30/13E EBITDA	\$171
Imp. LTM purchase mult.	9.2x
Imp. 2014E purchase mult	9.6x
Total lev. at purchase	6.1x
DHM share ownership	35.6
DHM % ownership <sup>(a)</sup>	39.3%
DHM \$ ownership	\$462
Float shares <sup>(x)</sup>	55.0
Float % (a)	60.7%
Float \$ amount	\$715

Sources of funds				
New senior notes	\$340			
New term loan B	675			
DHM cash contribution	200			
Roll DHM equity <sup>(c)</sup>	462			
Cash from balance sheet	230			

Uses of funds			
\$715			
462 675			
55			
\$1,907			

### Pro forma capitalization

	As of	Net mult. of LTM EBITDA at	Adjustments		Pro forma	Net mult. of LTM EBITDA at		% of pro forma
	6/30/2013E	6/30/2013E	+		6/30/2013E	6/30/2013E	9/30/2013E	capitalization
Cash	\$310			(\$230)	\$80			200
Revolver (\$150 million) <sup>(a)</sup> Existing term loan B	675			(675)				
New term loan B Total secured debt	\$675	2.1x	675		675 \$675	3.5x	4.0x	39.7% 39.7%
New senior notes Other debt	24	2.10	340		340 24	0.00	7.44	20.0%
Total debt Net debt	\$699 \$389	2.3x			\$1,039 \$959	5.6x	6.4x	61.1%
Existing common equity <sup>(b)</sup> New DHM common equity	917		462 200	(917)	462 200			27.2% 11.8%
Total capitalization Net capitalization	\$1,616 \$1,306	7.6x			\$1,701 \$1,621	9.5x	10.8x	100.0%
Credit statistics; LTM 6/30/13E EBITDA LTM 9/30/13E EBITDA Interest expense, net Capital expenditures <sup>199</sup> EBITDA / int exp (EBITDA - capex) / int exp Total debt / LTM 6/30 EBITD Total debt / LTM 9/30 EBITD					\$171 150 69 62 2.5x 1.6x 6.1x 6.9x			

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Note: Cash balance adjusted for \$33mm initial payment in July 2013 for new container ships Dawn recently agreed to puerhase and includes \$52m of current European trapped cash. European trapped cash.

(a) Undrawn as of 07/10/2013.

(b) Basic shares outstanding per 1Q 2013 10Q, as of 03/23/13.

(c) Based on a share price of \$13.00.

(d) Excludes special project capex.

Total sources



Summary financials \$13.00 per share // \$200 million DHM contribution

(\$ in millions)	Fiscal year ended December 31,									
	2012A	PF LTM 6/30/13E	2013E	2014E	2015E	2016E	2017E			
Revenues % growth	\$4,247 (11.1%)	\$4,323	\$4,458 5.0%	\$4,498 0.9%	\$4,620 2.7%	\$4,746 2.7%	\$4,875 2.7%			
Gross profit % margin	368 8.7%	375 8.7%	357 8.0%	408 9.1%	<b>423</b> 9.2%	435 9.2%	9.2%			
EBITDA % margin	172 4.0%	171 3.9%	155 3.5%	164 3.6%	169 3.7%	182 3.8%	183 3.8%			
Capital expenditures <sup>rar</sup> % margin	60 1,4%	62 1.4%	67 1.5%	75 1.7%	74 1.6%	76 1.6%	78 1.6%			
	"Go-forward" PF	Pro Forma	Stub							
Free cash flow summary	LTM 6/30/13E	LTM 6/30/13E	Q3-Q4 '13E	2014E	2015E	2016E	2017E			
EBITDA Less: Interest expense, net Less: Cash taxes @ 20% Less: Change in working capital Less: Maintenance capex Less: Other cash flow items Plus: Asset sales FCF avail. before growth capex FCF % of total debt Less: Growth capex Less: Growth capex Less: Special project capex	171 (69) (7) 0 (35) (26) 23 57 5.5% (27)	171 (69) (77) (47) (35) (26) 23 10 1.0% (27) (30)	32 (36) (2) 17 (18) (10) 21 4 0.3% (32)	164 (70) (10) 6 (35) (21) 50 85 7.9% (40) 0	169 (67) (15) 7 (35) (14) 50 94 9.2% (39) 0	182 (66) (18) 7 (35) (14) 50 105 10,9% (41) 0	183 (65 (18 7 (35) (14 50 108 11.9% (43)			
FCF available for debt paydown FCF % of total debt	30 2.9%	(47) NM	(28) (2.7%)	4.1%	55 5.4%	6.6%	7.1%			
Cumulative free cash flow			(28)	16	71	135	200			
Pro forma credit statistics										
Cash		80	80	80	80	80	80			
Revolver New term loan B Senior notes Other debt Total debt		0 675 340 24 \$1,039	28 675 340 24 \$1,067	0 659 340 24 \$1,023	0 604 340 24 \$968	0 540 340 24 \$904	0 476 340 24 \$839			
Estimated collateral base Total debt coverage		2,869 2.8x	2,880 2.7x	2,870 2.8x	2,860 3.0x	2,851 3.2x	2,844 3.4x			
Total debt / EBITDA Net debt / EBITDA EBITDA / Interest (EBITDA - Capex) / Interest <sup>(ii)</sup>		6.1x 5.6x 2.5x 1.6x	6.9x 6.4x 2.2x 1.2x	6.2x 5.7x 2.3x 1.3x	5.7x 5.3x 2.5x 1.4x	5.0x 4.5x 2.8x 1.6x	4.6x 4.1x 2.8x 1.6x			

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Note: "Go-fonward" PF LTM 6/30/13E column assumes normalized change in working capital and exloudes special project capex.
(a) PF LTM 6/30/13E and 2013E exclude \$30 million of special project capex.