There is a Better Way
Vote “AGAINST” Management’s Spin-Out Proposal
November 2015
www.BetterACAS.com
Elliott Associates, L.P. and Elliott International, L.P. (“Elliott”) intend to make a filing with the Securities and Exchange Commission of a definitive proxy statement and an accompanying proxy card to be used to solicit proxies in connection with the Special Meeting of Stockholders (including any adjournments or postponements thereof or any special meeting that may be called in lieu thereof) (the “Special Meeting”) of American Capital, Ltd. (the “Company”). Information relating to the participants in such proxy solicitation is available in a preliminary proxy statement filed by Elliott with the Securities and Exchange Commission on November 16, 2015 and in any amendments to that preliminary proxy statement. Stockholders are advised to read the definitive proxy statement and other documents related to the solicitation of stockholders of the Company for use at the Special Meeting when they become available because they will contain important information, including additional information relating to the participants in such proxy solicitation. When completed and available, Elliott’s definitive proxy statement and a form of proxy will be mailed to stockholders of the Company. These materials and other materials filed by Elliott in connection with the solicitation of proxies will be available at no charge at the Securities and Exchange Commission’s website at www.sec.gov. The definitive proxy statement (when available) and other relevant documents filed by Elliott with the Securities and Exchange Commission will also be available, without charge, by directing a request to Elliott’s proxy solicitor, Okapi Partners, at its toll-free number (877) 796-5274 or via email at info@okapipartners.com.

Cautionary Statement Regarding Forward-Looking Statements

The information herein contains “forward-looking statements.” Specific forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and include, without limitation, words such as “may,” “will,” “expects,” “believes,” “anticipates,” “plans,” “estimates,” “projects,” “targets,” “forecasts,” “seeks,” “could” or the negative of such terms or other variations on such terms or comparable terminology. Similarly, statements that describe our objectives, plans or goals are forward-looking. Our forward-looking statements are based on our current intent, belief, expectations, estimates and projections regarding the Company and projections regarding the industry in which it operates. These statements are not guarantees of future performance and involve risks, uncertainties, assumptions and other factors that are difficult to predict and that could cause actual results to differ materially. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.
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Executive Summary
Elliott believes that:

- American Capital has Systematically Failed to Deliver Shareholder Value
- Management’s Spin-Out Proposal will PERMANENTLY IMPAIR the Value of the Business
- There are Better Paths to Maximizing Shareholder Value
Executive Summary

Elliott Management is one of the largest shareholders in ACAS with an 8.4% interest(1)

We believe ACAS is severely undervalued and Management’s Spin-Out Proposal will permanently impair the value of the business

Elliott is seeking to engage with the Board to evaluate all options to unlock shareholder value

Based on our analysis of ACAS we believe the following:

1. **Significant NAV Discount and Underperformance:** ACAS shares have languished below the value of their assets for years
   - ACAS shares have traded at a median price to Net Asset Value (“NAV”) of 71% since the beginning of 2011, compared to 115% for comparable BDCs(2)
   - ACAS fully diluted NAV is 38% higher than current share price of $14.31(3)

2. **Clear Challenges and Root Causes:** We believe the undervaluation is due to ineffective Management, poor capital deployment, an unqualified Board failing to oversee Management, compensation that rewards failure and excessive overhead

3. **Spin-Out Proposal Permanently Impairs Value:** Management’s Spin-Out Proposal fails to address the NAV discount and instead exacerbates the issues at ACAS
   - Entrenches Management and the Board
   - Creates a sub-scale publicly traded asset manager of uncertain valuation
   - Destroys the opportunity to enhance value

4. **Significant Unrealized Value:** We believe ACAS’ existing platform can be optimized to capture value that could meaningfully exceed the stated book value of the assets

5. **The Better Way:** Elliott believes the right path forward for the Board is to withdraw the Spin-Out Proposal, strengthen the Board, review the portfolio, cut costs, and commence a strategic review
   - Potential upside for shareholders of greater than 50%

Elliott believes that ACAS could be worth in excess of $23/share, a 61% premium to its current market price(4)

Management should withdraw the Spin-Out Proposal OR Shareholders should vote “AGAINST”

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(1) Elliott owns 4.6% of common shares and 3.8% of economic interest via swaps. Holdings as of November 13, 2015
(2) January 1, 2011 – November 13, 2015. BDCs with market capitalization greater than $750 million. Externally Managed BDCs: Ares Capital Corporation (ARCC), Prospect Capital Corporation (PSEC), FS Investment Corporation (FSIC), Apollo Investment Corporation (AINV), TPG Specialty Lending (TSLX), Fifth Street Finance (FSC), New Mountain Finance (NMFC) and Golub Capital (GBDC); Internally Managed BDCs: Main Street Capital (MAIN) and Hercules Technology Growth Capital (HTGC)
(3) Estimated diluted NAV of $19.72/share. Share price as of November 13, 2015
(4) Source: Elliott estimates based on publicly available information
### Executive Summary

**Elliott’s Approach to ACAS**

Elliott has conducted extensive research, including with the help of external advisors, to understand the opportunity at American Capital.

<table>
<thead>
<tr>
<th>Due Diligence Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ Deep financial valuation and trading capability</td>
</tr>
<tr>
<td>▪ Collaboration between investment teams with expertise in public and private credit, RMBS, private equity and activist investing</td>
</tr>
<tr>
<td>▪ Extensive evaluation of ACAS portfolio and strategic alternatives</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Elliott In-House Investment and Research Team</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ Active relationships with leading Wall Street research analysts</td>
</tr>
<tr>
<td>▪ Due diligence with key institutional and hedge fund investors</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Institutional Investors and Analysts</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ Retained an industry-leading investment bank specializing in financial services</td>
</tr>
<tr>
<td>▪ Consulted with numerous industry experts with decades of experience</td>
</tr>
<tr>
<td>▪ Retained consultants specializing in related business issues</td>
</tr>
<tr>
<td>▪ Retained renowned accounting firm</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>External Advisors and Industry Experts</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ Corporate/regulatory counsel from top tier full service law firms</td>
</tr>
<tr>
<td>▪ Counsel specializing in ’40 Act (fund) matters</td>
</tr>
<tr>
<td>▪ Experienced tax counsel</td>
</tr>
</tbody>
</table>
Executive Summary

Elliott Management Overview

Elliott Management Corporation manages two multi-strategy hedge funds which combined have more than $27 billion in assets under management

- Our flagship fund, Elliott Associates, L.P., was founded in 1977, making it one of the oldest hedge funds under continuous management
- Our investors include pension funds, sovereign wealth funds, endowments, foundations, funds-of-funds, high net worth individuals and families, and employees of the firm
- Elliott has extensive experience investing in the financial sector, including structured products, distressed and performing credit, and private equity

Based on our extensive experience with the asset class, and exhaustive research conducted to understand ACAS’ portfolio, operations and strategy, Elliott has developed a comprehensive plan to unlock value

Activist Equity Investing

- Elliott has a long track record of adding value in activist investing
- Recent examples include EMC, Hess, Citrix, InterPublic Group, Informatica, Riverbed and BMC

Structured and Corporate Credit

- Elliott has a global team of over 50 investment professionals worldwide focused on valuing and trading structured and corporate credit

Special Situations and Private Equity

- Elliott has been trading a variety of corporate credit for over 30 years. Our areas of expertise include liquid loans, high yield bonds and illiquid special situations

Elliott has conducted extensive due diligence on ACAS, and we are delighted to have the opportunity to share our recommendations with fellow shareholders
Executive Summary

What is ACAS Today?

ACAS is a $6 billion portfolio of on-balance sheet financial assets and an asset management platform, American Capital Asset Management (“ACAM”)

- ACAS is the second largest publicly listed BDC. Unlike other BDCs, ACAS does not pay a dividend (and has not paid a cash dividend since 2008)
- ACAS has a highly concentrated investor base with greater than 40% ownership in top 10 holders and greater than 80% institutional ownership

**ACAM Profile**

- ACAM has $1.1 billion of calculated fair value as of September 30, 2015, which includes CLO investments
- ACAS has $15 billion of reported third party assets under management, and a leading mortgage REIT platform

**Real Estate Assets - $10.2 billion**
- American Capital Agency (NASDAQ: AGNC) - $9.1 billion
- American Capital Mortgage (NASDAQ: MTGE) - $1.1 billion

**Leveraged Finance - $3.7 billion**
- 8 ACAS CLOs – $3.4 billion
- ACSF Senior Loan Fund – $0.3 billion

**Private Equity Assets - $1.6 billion**
- American Capital Equity I, II and III – $1.0 billion
- European Capital Funds – $0.15 billion
- ACAS CLO Fund I - $0.40 billion

**Investment Portfolio Profile**

- $6.0 billion of reported fair value as of September 30, 2015
- Highly diversified across industries, less than 2% exposure to Oil & Gas

**Senior Loans**
- Senior Debt and Revolving Credit
- Mezzanine Debt
- Preferred Equity
- Common Equity
- Structured Products

(1) Source: Bloomberg, Top 10 as of latest reported individual holdings (June 30, 2015). Institutional ownership estimated by Bloomberg as of November 12, 2015
(2) Estimated to be greater than $200 million as of December 31, 2014, based on ACAM financials in ACAS 10-K (investments at fair value less senior and subordinated note obligations at fair value)
(3) Excludes ACAM and non-investment assets
(4) ACAS reported “Earning AUM” as of September 30, 2015
Significant NAV Discount and Underperformance
We believe ACAS has drastically underperformed as a result of a wide-ranging set of strategic, operational and leadership issues across its organization.

**Shareholder Value Destruction:**
- Dramatic Stock Underperformance
- Persistent and Significant Discount to NAV
- Excessive and Dilutive Management Stock Grants

**Root Causes:**
- Ineffective Management Drives Low Valuation
- Poor Capital Deployment
- Directors Lack Qualifications to Oversee Management
- Compensation that Rewards Failure
- Excessive Overhead

The Causes of the Value Destruction are Completely Fixable

ACAS’ poor execution is widely recognized by investors and Wall Street. ACAS stock has not traded at NAV since 2008.
Significant NAV Discount and Underperformance

Stock Price Underperformance

ACAS has a history of persistent underperformance

1-Year Total Shareholder Return

<table>
<thead>
<tr>
<th>Index/Index</th>
<th>Return</th>
</tr>
</thead>
<tbody>
<tr>
<td>S&amp;P 500</td>
<td>1%</td>
</tr>
<tr>
<td>Russell 2000</td>
<td>-1%</td>
</tr>
<tr>
<td>BofA Merrill Lynch US High Yield Index</td>
<td>-4%</td>
</tr>
<tr>
<td>American Capital</td>
<td>-6%</td>
</tr>
</tbody>
</table>

2-Year Total Shareholder Return

<table>
<thead>
<tr>
<th>Index/Index</th>
<th>Return</th>
</tr>
</thead>
<tbody>
<tr>
<td>S&amp;P 500</td>
<td>18%</td>
</tr>
<tr>
<td>Russell 2000</td>
<td>6%</td>
</tr>
<tr>
<td>BofA Merrill Lynch US High Yield Index</td>
<td>2%</td>
</tr>
<tr>
<td>American Capital</td>
<td>1%</td>
</tr>
</tbody>
</table>

3-Year Total Shareholder Return

<table>
<thead>
<tr>
<th>Index/Index</th>
<th>Return</th>
</tr>
</thead>
<tbody>
<tr>
<td>S&amp;P 500</td>
<td>57%</td>
</tr>
<tr>
<td>Russell 2000</td>
<td>51%</td>
</tr>
<tr>
<td>BofA Merrill Lynch US High Yield Index</td>
<td>11%</td>
</tr>
<tr>
<td>American Capital</td>
<td>24%</td>
</tr>
</tbody>
</table>

10-Year Total Shareholder Return

<table>
<thead>
<tr>
<th>Index/Index</th>
<th>Return</th>
</tr>
</thead>
<tbody>
<tr>
<td>S&amp;P 500</td>
<td>103%</td>
</tr>
<tr>
<td>Russell 2000</td>
<td>100%</td>
</tr>
<tr>
<td>BofA Merrill Lynch US High Yield Index</td>
<td>103%</td>
</tr>
<tr>
<td>American Capital</td>
<td>-33%</td>
</tr>
</tbody>
</table>

Source: Bloomberg, BofA Merrill Lynch
Note: All returns as of November 13, 2015
ACAS has dramatically underperformed the broader market from its pre-crisis peak to current levels. Compared to its pre-crisis peak, ACAS has lost 53% over the past 8 years compared to the S&P 500’s return of 69%. ACAS shares lost almost all of their value in the financial crisis due to excessive debt and considerable portfolio losses.

Source: Bloomberg, BofA Merrill Lynch
Note: All returns as of November 13, 2015
Significant NAV Discount and Underperformance

ACAS has Traded at a Pervasive Discount to NAV

Since ACAS’ initial disclosure of its plan to spin its BDC assets on November 5, 2014, its Discount to NAV has not changed.

ACAS Price to NAV versus BDCs\(^{(1)}\)

\[\text{Median: } 0.71\]

\[\text{Median: } 1.15\]

\[\text{ACAS’ initial disclosure of the plan}\]

\[\text{Median: } 0.71\]

\[\text{Median: } 1.15\]

\[\text{Difference}^{(2)}\]

\[44\%\]

Source: SNL Financial

\(^{(1)}\) BDCs with market capitalization greater than $750 million. Externally Managed BDCs: Ares Capital Corporation (ARCC), Prospect Capital Corporation (PSEC), FS Investment Corporation (FSIC), Apollo Investment Corporation (AINV), TPG Specialty Lending (TSLX), Fifth Street Finance (FSC), New Mountain Finance (NMFC) and Golub Capital (GBDC); Internally Managed BDCs: Main Street Capital (MAIN) and Hercules Technology Growth Capital (HTGC)

\(^{(2)}\) Difference between ACAS median and both Externally and Internally Managed BDC median for the period presented
Significant NAV Discount and Underperformance

ACAS has not Traded Above NAV Since 2008

While other BDC\(^{(1)}\) median prices have recovered to NAV or above, ACAS has remained at a pervasive discount.

Price to NAV Ratio Band Since March 6, 2009 (Trough to Peak)

Source: SNL Financial

Note: Data from March 6, 2009 to November 13, 2015. ACAS NAV based on stated NAV

\(^{(1)}\) BDCs with market capitalization greater than $750 million. Externally Managed BDCs: Ares Capital Corporation (ARCC), Prospect Capital Corporation (PSEC), FS Investment Corporation (FSIC), Apollo Investment Corporation (AINV), TPG Specialty Lending (TSLX), Fifth Street Finance (FSC), New Mountain Finance (NMFC) and Golub Capital (GBDC); Internally Managed BDCs: Main Street Capital (MAIN) and Hercules Technology Growth Capital (HTGC)
Significant NAV Discount and Underperformance

NAV Underperformance

ACAS’ net return to shareholders has been poor compared to other BDCs

Net Return to Shareholders Over the Past 2 Years\(^{(1)}\)

<table>
<thead>
<tr>
<th>BDC</th>
<th>Return</th>
</tr>
</thead>
<tbody>
<tr>
<td>Main Street (MAIN)</td>
<td>43%</td>
</tr>
<tr>
<td>Herald Technology (HTGC)</td>
<td>24%</td>
</tr>
<tr>
<td>Ares Capital Corporation (ARCC)</td>
<td>23%</td>
</tr>
<tr>
<td>Golub Capital (GBDC)</td>
<td>21%</td>
</tr>
<tr>
<td>Prospect Capital (PSEC)</td>
<td>19%</td>
</tr>
<tr>
<td>New Mountain Finance (NMFC)</td>
<td>17%</td>
</tr>
<tr>
<td>Apollo Investment (AINV)</td>
<td>16%</td>
</tr>
<tr>
<td>Fifth Street Finance (SGF)</td>
<td>11%</td>
</tr>
<tr>
<td>American Capital (ACAS)</td>
<td>6%</td>
</tr>
</tbody>
</table>

Net Return to Shareholders Over the Past 3 Years\(^{(1)}\)

<table>
<thead>
<tr>
<th>BDC</th>
<th>Return</th>
</tr>
</thead>
<tbody>
<tr>
<td>Main Street (MAIN)</td>
<td>41%</td>
</tr>
<tr>
<td>Herald Technology (HTGC)</td>
<td>39%</td>
</tr>
<tr>
<td>Ares Capital Corporation (ARCC)</td>
<td>34%</td>
</tr>
<tr>
<td>Golub Capital (GBDC)</td>
<td>31%</td>
</tr>
<tr>
<td>Prospect Capital (PSEC)</td>
<td>29%</td>
</tr>
<tr>
<td>New Mountain Finance (NMFC)</td>
<td>24%</td>
</tr>
<tr>
<td>Apollo Investment (AINV)</td>
<td>23%</td>
</tr>
<tr>
<td>American Capital (ACAS)</td>
<td>23%</td>
</tr>
</tbody>
</table>

Source: SNL Financial

Note: ACAS NAV based on stated NAV. All returns as of November 13, 2015

\(^{(1)}\) Defined as change in NAV plus any dividends paid during that time period
Clear Challenges and Root Causes
Clear Challenges and Root Causes

Ineffective Management Drives Low Valuation

Median analyst price target for ACAS is a 10% *discount* to NAV compared to a 48% and 7% *premium* for Internally Managed BDCs and Externally Managed BDCs respectively\(^{(1)}\)

> “The market is implying that the underlying assets are *worth far less under ACAS management* than they would be on a stand-alone basis.”
> 
> Wells Fargo, August 7, 2015

Wall Street Consensus Price Target Premium / (Discount) to NAV

Source: Bloomberg, Wall Street Research

Note: ACAS NAV based on stated NAV

\(^{(1)}\) BDCs with market capitalization greater than $750 million. Externally Managed BDCs: Ares Capital Corporation (ARCC), Prospect Capital Corporation (PSEC), FS Investment Corporation (FSIC), Apollo Investment Corporation (AINV), TPG Specialty Lending (TSLX), Fifth Street Finance (FSC), New Mountain Finance (NMFC) and Golub Capital (GBDC); Internally Managed BDCs: Main Street Capital (MAIN) and Hercules Technology Growth Capital (HTGC)
Clear Challenges and Root Causes

Poor Capital Deployment

Instead of generating riskless accretion through share repurchases, Management is making new investments in highly illiquid and risky assets

- Year-to-date, ACAS has made $2.6 billion in new investments
  - $1.2 billion in difficult to value and illiquid assets
  - $1.4 billion in low yielding first lien debt
  - ACAS has **squandered a far superior alternative** to invest in its own book at a huge discount to NAV by repurchasing shares

<table>
<thead>
<tr>
<th>Repurchase Price</th>
<th>Repurchase % of YTD Investments</th>
</tr>
</thead>
<tbody>
<tr>
<td>$15.26 (Year High)</td>
<td>25% $1.03 35% $1.56 50% $2.56</td>
</tr>
<tr>
<td>$14.02 (Avg. Repurchase Price)</td>
<td>25% $1.41 35% $2.16 50% $3.61</td>
</tr>
<tr>
<td>$12.05 (Year Low)</td>
<td>25% $2.22 35% $3.48 50% $6.04</td>
</tr>
</tbody>
</table>

Prudent capital management would have allocated more to highly accretive repurchases

(1) Source: Company filings as of September 30, 2015
## Clear Challenges and Root Causes

### Directors Lack Qualifications to Oversee Management

ACAS’ Board, with an average tenure of 15 years (versus the S&P 500 average of 8.4\(^{(1)}\)) lacks the relevant experience to govern the behavior of the investment team and hold Management accountable.

<table>
<thead>
<tr>
<th>Outside Directors</th>
<th>Experience</th>
<th>Years on Board</th>
<th>Investment Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Neil M. Hahl</td>
<td>Finance</td>
<td>18 years</td>
<td>✗</td>
</tr>
<tr>
<td>Philip R. Harper</td>
<td>Security and Investigative Services</td>
<td>18 years</td>
<td>✗</td>
</tr>
<tr>
<td>Stan Lundine</td>
<td>Lawyer and Politician</td>
<td>18 years</td>
<td>✗</td>
</tr>
<tr>
<td>Alvin N. Puryear</td>
<td>Academic</td>
<td>17 years</td>
<td>✗</td>
</tr>
<tr>
<td>Mary C. Baskin</td>
<td>Executive Recruiter</td>
<td>15 years</td>
<td>✗</td>
</tr>
<tr>
<td>Kenneth D. Peterson, Jr.</td>
<td>Entrepreneur</td>
<td>14 years</td>
<td>✓</td>
</tr>
<tr>
<td>Susan K. Nestegard</td>
<td>Research and Development</td>
<td>2 years</td>
<td>✗</td>
</tr>
<tr>
<td>Kristen L. Manos</td>
<td>Business Development and Manufacturing</td>
<td>0 years</td>
<td>?</td>
</tr>
</tbody>
</table>

A new course for ACAS cannot be charted without Directors with relevant expertise, new perspectives and an active approach to creating shareholder value.

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\(^{(1)}\) Spencer Stuart Board Index 2014
ACAS has consistently paid excessive compensation for failed performance

“American Capital Ltd.’s executive compensation received an F grade in our proprietary pay-for-performance model. The Company paid more compensation to its named executive officers than the median compensation for a group of companies selected using Equilar’s market based peer algorithm. The CEO was paid more than the median CEO compensation of these peer companies. Overall, the Company paid more than its peers, but performed moderately worse than its peers.”

Glass Lewis, April 8, 2015
Annual Meeting “Pay for Performance” Commentary

ACAS: Glass Lewis Voting History

- Glass Lewis has recommended shareholders vote AGAINST ACAS directors Alvin Puryear, Stan Lundine and Philip Harper each of the past 5 years. Ahead of the 2015 shareholder meeting Glass Lewis recommended shareholders vote AGAINST 6 of 9 directors
- CEO Wilkus was awarded over $100 million in total compensation over the 10 year period from 2005 – 2014 despite total shareholder returns of negative 24%\(^1\)

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(1) Reported pay as per Company’s annual proxy. Years referenced are calendar year. Total shareholder return period April 2006 – April 2015
Clear Challenges and Root Causes

Compensation that Rewards Failure (continued)

“Shareholders question operating controls as recent executive compensation leaves more questions than answers: [R]ecent disclosure indicates the CEO was erroneously overpaid and the error led to a $10MM cash bonus in 2014. We are surprised that the CEO accepted this award, given that ACAS performance has been lackluster in recent periods and the $10MM was granted essentially in error. While legally the CEO was entitled to the bonus, the disclosure clearly states that the bonus was only granted because previous compensation was above employee limits – meaning that previous option compensation should have been less. Regardless of the legality of the large bonus, we would expect the leader of a large firm to set an example across the firm and not accept compensation above and beyond what was intended.”

Jonathan Bock, Wells Fargo Research 11/5/2015

“We recommend that shareholders vote against the following nominees: Baskin, Hahl, Harper, Lundine, Peterson and Puryear. We believe that the award cancellation and replacement which occurred during 2014 conform with this board’s poor track record for compensation governance.”

“Poor Controls over Equity Grants: That the board did not become aware until several years after the fact that multiple grants to the CEO were in violation of the Company’s incentive plans indicates that it did not have adequate controls in place to monitor the Company’s executive compensation practices. We think that shareholders can justifiably expect that the board will sufficiently monitor its own equity grant practices to ensure adherence to the shareholder-approved plans pursuant to which the awards are granted.”

“Finally, we think that voting against these nominees will send a strong signal to the board that it should seek shareholder approval, or at least their input, on any effects of the proposed spin-off transactions that decrease the shareholders’ visibility into executive compensation expenses or their ability to approve them.”

Glass Lewis, April 8, 2015
Board Vote Recommendations
Clear Challenges and Root Causes

Excessive Overhead

ACAS’ compensation expense ratio is one of the highest compared to publicly traded alternative asset managers

<table>
<thead>
<tr>
<th>Compensation &amp; Benefits as a Percent of Revenue for 2014⁽¹⁾</th>
<th>Compensation &amp; Benefits as a Percent of Revenue for 1H 2015⁽¹⁾</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Capital (ACAS)</td>
<td>American Capital (ACAS)</td>
</tr>
<tr>
<td>Fortress Investment Group (FIG)</td>
<td>Fortress Investment Group (FIG)</td>
</tr>
<tr>
<td>Cadby Group (CG)</td>
<td>Cadby Group (CG)</td>
</tr>
<tr>
<td>Ares Management (ARES)</td>
<td>Ares Management (ARES)</td>
</tr>
<tr>
<td>Blackstone Group (BX)</td>
<td>Blackstone Group (BX)</td>
</tr>
<tr>
<td>KKR &amp; Co. (KKR)</td>
<td>KKR &amp; Co. (KKR)</td>
</tr>
<tr>
<td>76%</td>
<td>64%</td>
</tr>
<tr>
<td>64%</td>
<td>54%</td>
</tr>
<tr>
<td>56%</td>
<td>47%</td>
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<tr>
<td>52%</td>
<td>42%</td>
</tr>
<tr>
<td>44%</td>
<td>38%</td>
</tr>
<tr>
<td>41%</td>
<td>30%</td>
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<td>39%</td>
<td>29%</td>
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<tr>
<td>29%</td>
<td>24%</td>
</tr>
<tr>
<td>21%</td>
<td>21%</td>
</tr>
<tr>
<td>17%</td>
<td>12%</td>
</tr>
</tbody>
</table>

Median: 42%                                                   Median: 40%

Source: SNL Financial
Note: ACAS metric calculated based on pro forma financial statements provided on page 11 of proxy statement filed November 5, 2015
⁽¹⁾ Defined as compensation & benefits divided by total revenue
Clear Challenges and Root Causes

Excessive Overhead (continued)

ACAS’ recent historical median overhead is 56% higher than other Internally Managed BDCs\(^{(1)}\)

SG&A Expense as a Percent of Gross Investment Return\(^{(2)}\)

Source: CapitalIQ

(1) Internally Managed BDCs with market capitalization greater than $750 million: Main Street Capital (MAIN) and Hercules Technology Growth Capital (HTGC)

(2) Defined as SG&A expense as a percent of total revenue less interest expense
Spin-Out Proposal Permanently Impairs Value
Elliott believes that under the Spin-Out Proposal:

- Value of BDC Management Business will be Permanently Impaired
- ACAP will Continue to Trade at a Discount to NAV
- ACAS Unlikely to Achieve a Premium Multiple
- ACAP Shareholder Rights Severely Reduced
- Destroys the Opportunity to Enhance Value
- Management Wins, Shareholders Lose
ACAP Management Contract Income Stream will be Vulnerable

- Limited strategic options for ACAM\(^{(1)}\)
- ACAP management contract terminable on 60-day notice
- ACAP management contract will \textit{automatically terminate} on change of control
  - Majority of the ACAP Board and Shareholders have to approve any new manager
  - ACAM will be unable to monetize ACAP management contract (similar situation as TICC)

\(^{(1)}\) ACAM is the initial manager of ACAP post spin-out
“We believe the new BDC (ACAP) will have *inferior returns relative to peers* because it has lower asset yields and a higher cost structure. As a result we believe this investment will continue to *trade at a deep discount* to its book value”

KBW Research Note, November 9, 2015

“*We apply an 80% book value multiple* to the net assets of American Capital Income”

Cantor Fitzgerald Research Note, November 9, 2015
Elliott believes that the Spin-Out Proposal will permanently impair shareholder value in ACAS and ACAP while unreasonably enriching Management.

Enriching Management

- Management and Board Unvested Options Immediately Vested
- Allow Company to Issue Shares at a Discount to NAV to provide Cashless Settlement of Options Conversion
- Incremental 8% Employee Options Pool with No Justification

ACAP Shareholder Rights Severely Reduced

- Bloated Cost Structure
- Staggered Board
- Maryland Incorporation

ACAS Unlikely to Achieve a Premium Multiple

- Sub-Scale Platform
- Undiversified Revenue Stream
- Limited Ability to Monetize

The Spin-Out Proposal effectively functions as “Poison Pill,” providing outsized fee structures for Management while limiting shareholder rights.
Significant Unrealized Value
There is considerable unlocked value at ACAS that is achievable only by voting “AGAINST” the Spin-Out Proposal and undergoing a full review of the assets. ACAS shares today:

- Trade below the intrinsic value of the management fee streams and investment portfolio, with multiple pathways to unlocking value
- Potentially have greater than 60% upside were ACAS to deploy capital more efficiently, repurchase incremental shares, cut costs, and pursue strategic alternatives for the asset management business

**ACAS Stock Price versus Diluted NAV and Elliott High Case**

<table>
<thead>
<tr>
<th></th>
<th>Elliott Low Case</th>
<th>Elliott Mid Case</th>
<th>Elliott High Case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management Fee Revenue</td>
<td>$248</td>
<td>$248</td>
<td>$248</td>
</tr>
<tr>
<td>EBITDA Margin</td>
<td>51%</td>
<td>56%</td>
<td>61%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>$127</td>
<td>$139</td>
<td>$152</td>
</tr>
<tr>
<td>Multiple</td>
<td>7.0x</td>
<td>8.5x</td>
<td>10.1x</td>
</tr>
<tr>
<td>Value</td>
<td>$883</td>
<td>$1,186</td>
<td>$1,528</td>
</tr>
<tr>
<td>BDC NAV</td>
<td>$2,366</td>
<td>$2,366</td>
<td>$2,366</td>
</tr>
<tr>
<td>Trading Level (% of NAV)</td>
<td>70%</td>
<td>80%</td>
<td>90%</td>
</tr>
<tr>
<td>Value</td>
<td>$1,656</td>
<td>$1,893</td>
<td>$2,129</td>
</tr>
<tr>
<td>Other Net Assets</td>
<td>$1,064</td>
<td>$1,068</td>
<td>$1,073</td>
</tr>
<tr>
<td>Consolidated NAV</td>
<td>$3,602</td>
<td>$4,147</td>
<td>$4,730</td>
</tr>
<tr>
<td>Shares, Pro-forma</td>
<td>202.5</td>
<td>202.5</td>
<td>202.5</td>
</tr>
<tr>
<td>Value / Share</td>
<td>$17.79</td>
<td>$20.48</td>
<td>$23.35</td>
</tr>
<tr>
<td>Upside</td>
<td>24%</td>
<td>43%</td>
<td>63%</td>
</tr>
</tbody>
</table>

Shareholders should vote “AGAINST” to stop Management from continuing the value destruction and to set a path to unlock value by engaging in a full diagnostic and review of ACAS’ assets.

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(1) Elliott estimated diluted NAV based on September 30, 2015 basic shares of 259.6 million, in-the-money options 29.3 million, $9.63/share exercise price and assumed repurchase price of $14.31/share = 269.2 million diluted shares
(2) Price as of November 13, 2015
(3) Elliott estimates based on publicly available information

- In all scenarios Elliott assumes ACAS sells $2 billion in senior loans and uses $1 billion for share buybacks at $15/share (38% Gain); NAV of BDC goes down by $1 billion
- Management fee revenue based on ACAS projections for “REITs” and “Private Funds”. For the BDC Elliott calculates management fee revenue as 3% of NAV (in-line to lower than ACAP fee proposal)
- Elliott does not factor in any expense reimbursement revenue, we assume it goes to offset incremental corporate costs
- Incentive revenues are not recognized as revenues and are capitalized at a 3.0x multiple. Incentive fees per ACAS November 5, 2015 proxy materials. BDC incentive fees adjusted pro-rata for NAV reduction attributable to asset sales and share buyback
- Other assets include realizable amount of the DTA, “investments at fair value”, CLO investments and other assets projected to be on ACAS balance sheet as per ACAS November 5, 2015 proxy materials
- Multiples and margins employed based on Elliott estimates of normative market and performance levels
Elliott believes that there are clearly identifiable steps to realize value at ACAS and that a capable Board actively overseeing a strategic review can unlock this value.

Significant Unrealized Value
Clear Path to 24 – 63% Share Price Appreciation

ACAS Share Price Appreciation Valuation Bridge

- **Closing Stock Price**: $14.31
- **Intrinsic Valuation Uplift**: $3.48
- **Elliott Low Case Margin and Multiple**: $17.79
- **ACAM Trading Multiple**: $2.38
- **BDC Trading Multiple**: $3.18
- **Elliott High Case Margin and Multiple**: $23.35

**Elliott Low Case Upside**: +24%
**Elliott High Case Upside**: +63%

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(1) Price as of November 13, 2015
(2) Reflects Elliott’s view of the difference between the current trading price of ACAS stock and Elliott’s low case valuation based on assumptions in the previous slide
(3) See assumptions from prior slide
The Better Way
The Better Way
Better Plan to Increase Shareholder Value

As a substantial shareholder, Elliott has committed significant time and resources to develop a superior plan

1. Withdraw Spin-Out Proposal:
   - The proposal is self-serving for Management and the Board, and limits shareholder rights and potential value realization

2. Strengthen the Board:
   - Add highly qualified independent Board members with relevant experience and fresh perspectives to challenge Management and hold them accountable
   - Work with Elliott and other key constituents to create an effective oversight structure

3. Review Portfolio and Capital Allocation:
   - Engage experienced outside adviser for comprehensive review of portfolio and capital allocation policies
   - Strategically monetize broadly syndicated loan portfolio
   - Set expansive new targets for the share repurchase program

4. Cost Cutting:
   - Complete a comprehensive cost cutting initiative with a commitment to reduce costs by $50 – 75 million per year

5. Commence Full Strategic Review:
   - Establish a Strategic Review Committee led by new directors, and advised by qualified independent outside counsel and bankers, to explore all available options to maximize shareholder value

Elliott believes in the value of ACAS and is committed to helping the Company realize full value for shareholders